



ORTIGAS AVENUE, PASIG CITY
0300 PHILIPPINES

January 3, 2017

MR. JOSE VALERIANO B. ZUÑO III

OIC – Head, Disclosure Department
Philippine Stock Exchange, Inc.
3rd Floor, Philippine Stock Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City

MS. VINA VANESSA S. SALONGA

Head – Issuer Compliance and Disclosure Department
PHILIPPINE DEALING & EXCHANGE CORP.
37th Floor, Tower 1, The Enterprise Center
6766 Ayala Avenue corner Paseo De Roxas
Makati City

Gentlemen:

We reply to your letter dated January 3, 2017 (received thru EDGE Submission System at 8:42 a.m. today) requiring us to clarify and/or confirm the information contained in the news article entitled “Meralco sees sales rising 3.5%” posted in the Manila Standard (Internet Edition) on January 1, 2017. The article reported in part that:

“Power retailer Manila Electric Co. said it expects sales volume to rise 3.5 percent this year, slower than the estimated 8.1-percent growth in 2016.

....

‘Yes, that’s our estimate. May be 3 to 3.5 percent [growth this year],’ Panlilio said, adding that the shutdown of Sunpower’s solar facility in the country last month could affect demand.

....”

With reference to the said news article, we would like to confirm the statement attributed to our Senior Vice President, Mr. Alfredo Panlilio, with the clarification that the forecasted sales this year is only indicative, and that the actual percentage of growth on sales volume will be

disclosed properly in the Company's financial and operating results as soon as it becomes available.

We trust that you will find the foregoing clarification in order.

Very truly yours,

A handwritten signature in black ink, appearing to read "J. Altamira", with a stylized flourish at the end.

JOCELYN V. ALTAMIRA

Assistant Vice President & Head,
Corporate Governance and Compliance Head