

# NINE MONTHS ENDED SEPTEMBER 30, 2023 FINANCIAL AND OPERATING RESULTS

**Investors and Analysts Briefing** 

November 6, 2023





# NINE MONTHS ENDED SEPTEMBER 30, 2023 FINANCIAL RESULTS



### 9M 2023 One Meralco Performance Highlights

Total energy volume handled by One Meralco at 48,308 GWh, 7% higher vs. 2022

### 53% increase in September 2023 YTD CCNI of One Meralco:

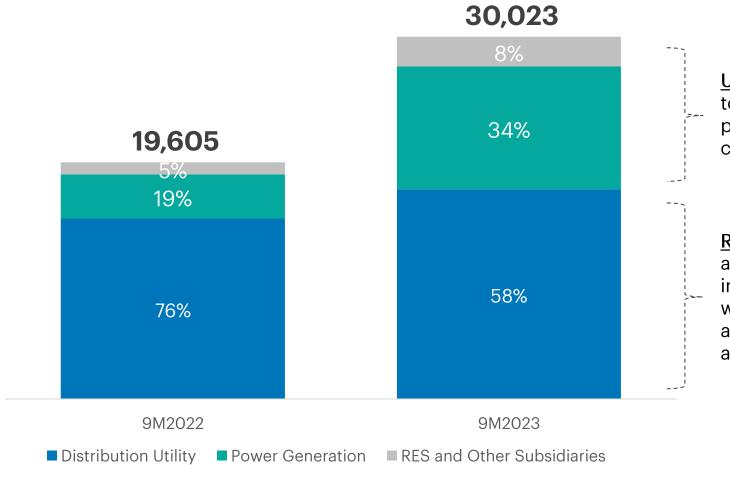
- Higher DU CCNI contribution with 4% increase in energy sales, driven by strong Q3 growth in Residential and Commercial volumes, and higher distribution rate with the completion of the Asset True-up Refund
- Strong PowerGen contribution driven by the continued strong contributions of PacificLight Power
   Pte Ltd. and San Buenaventura Power Ltd., and the recovery of Global Business Power Corporation
- Positive contribution from RES with continued management of the negative effects of fuel cost recovery adjustments (FCRA) through modified product offerings to customers
- Decline in CCNI contribution of non-power subsidiaries as MIDC and Radius have yet to maximize earnings from CAPEX investments

S&P revised Outlook to POSITIVE on stable cash flows and strong financials and reaffirmed 'BBB-' rating

### 9M 2023 Consolidated Core Net Income (CCNI) Amounts in Million PhP

Power Generation, which accounts for a substantial share of the unregulated business contributed 34% to the CCNI complementing the increase in Distribution Utility income

CCNI Breakdown - 9M 2023 vs 9M 2022



<u>Unregulated business</u> share increased to 42% from 24% a year ago as the performance of power generation continued to improve.

Regulated business share in total CCNI at 58% although DU contribution increased in absolute PhP value terms with DU energy sales volumes growth and completion of the Distribution Rate and Asset True-Up (DTRU-ATU) refunds

### 9M 2023 vs 9M 2022 Financial Summary Amounts in Million PhP

#### **Net Income & EBITDA**

#### **CCNI**

30,023

▲53% vs 19,605 in 2022

#### **Reported Net Income**

28,399

▲44% vs 19,758 in 2022

#### **Core EBITDA**

50,804

▲36% vs 37.278 in 2022

#### Revenues

**Gross Revenues** 

335,231

▲6% vs 314,884 in 2022

#### **Distribution Revenues**

51,558

▲16% vs 44,338 in 2022

#### Generation, Transmission

253,769

▲5% vs 241,031 in 2022

#### **Energy Fee**

20,435

**▼**1% vs 20,646 in 2022

#### Non-Electric

9,469

▲7% vs 8,869 in 2022

#### **Expenses**

**Costs and Expenses** 

307,519

▲3% vs 297,296 in 2022

#### **Purchased Power Cost**

248,814

▲5% vs 237,809 in 2022

#### **OPEX**

26,637

▲7% vs 24,915 in 2022

#### Coal, Fuel and Plant O&M

14,027

▼19% vs 17,239 in 2022

#### **Capital Expenditures**

**CAPEX** 

21,105

▲3% vs 20,397 in 2022

#### **Cash and Borrowings**

**Cash & Cash Equivalents** 

73,045

▲84% vs 39,618 in 2022

#### **Borrowings**

102,075

▲13% vs 90,239 in 2022

### 9M 2023 Revenues Amounts in Million PhP





6% increase in gross revenues as contributions from the DU increased mainly due to higher volumes, pass-through charges and distribution rate with the completion of the ERC-ordered refunds



5% increase with the higher cost of replacement power delivered by the Ilijan and Sual Plants coupled with the PhP depreciation versus USD



16% increase with the combined effect of 4% increase in DU volumes and effect on distribution rate of the completed DRTU-ATU refunds

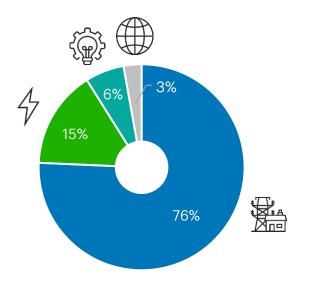


1% lower despite the higher generated energy due to lower fuel and coal component billed to customers, consistent with the decline in fuel and coal prices



7% increase with the recognition of tower lease contracts of MIDC, increase in number of circuits and accounts of Radius, and higher transactions volume of Bayad.

#### 9M 2023 Revenues Breakdown



### 9M 2023 Costs and Expenses Amounts in Million PhP



Total Costs and Expenses



3% increase with higher cost of power under the approved Emergency Power Supply Agreements (EPSAs) and OPEX



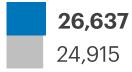
Purchased Power Costs



5% increase with higher replacement power costs due to the termination of the SPPC and SPI PSAs, and Peso depreciation



**OPEX** 



7% increase driven by higher costs of salaries, contracted services (for maintenance, disconnection, reconnection, collection and relocation), and project related materials costs for the projects of subsidiaries



Coal and Fuel Power Plant O&M



19% decrease due to lower coal and fuel costs in 2023



Depreciation & Amortization

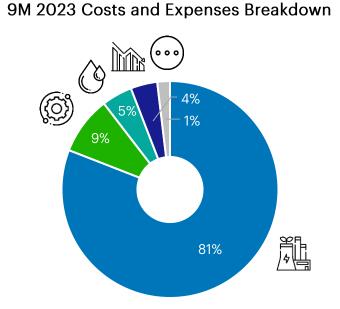


6% higher due to completed CAPEX projects of the DU, 1,149 towers acquired by MIDC, and 526 km fiber optic cables added to the Radius network



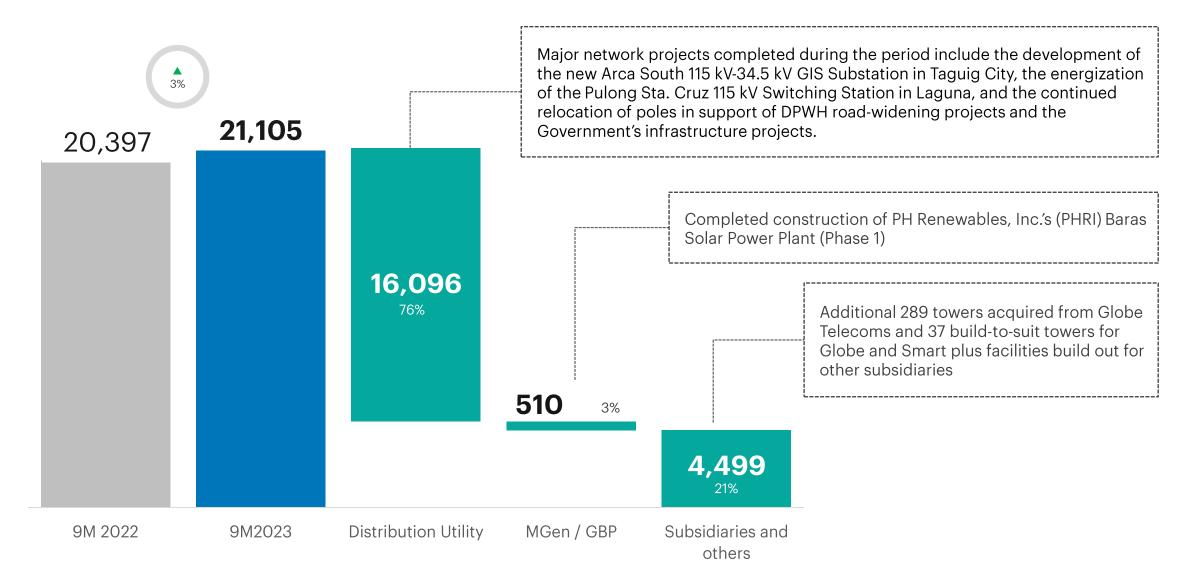
Others





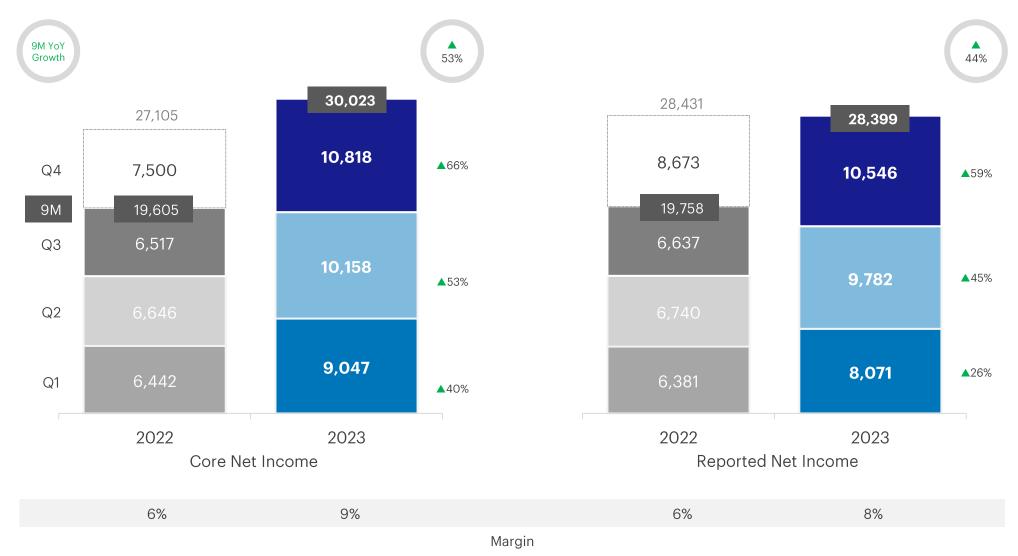
### 9M 2023 Capital Expenditures Amounts in Million Php

Consolidated CAPEX driven by DU CAPEX focused on new connections, asset renewals and load growth, while subsidiaries CAPEX was driven by tower facilities build-out and acquisition.



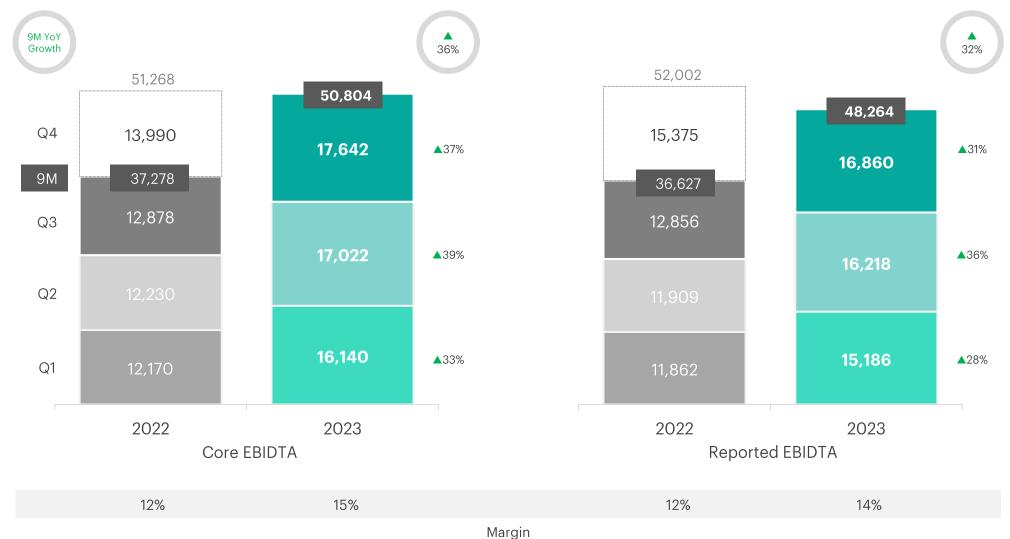
### 9M 2023 **Net Income** Amounts in Million PhP

Net income driven by DU volume growth of 4% and continuing positive contributions from power generation and retail electricity supply entities. 9M2O23 CCNI already 11% higher than FY 2O22 CCNI



### 9M 2023 EBITDA Amounts in Million PhP

9M2O23 Core and Reported EBITDA grew 36% and 32% respectively. Core and Reported EBITDA levels on-track to surpass FY2022



### 9M 2023 Power Generation Results of Operations

MGen contribution to Meralco CCNI grew to Php 10.2B on account of continued strong performance of PacificLight and San Buenaventura, positive contribution from GBP and MGreen







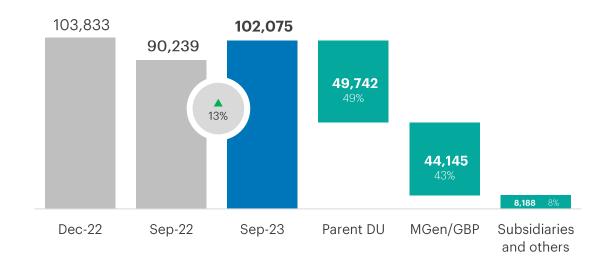


|                              | Pacific Light   | SBPL   | GLOBAL BUSINESS POWER  | NGREEN<br>RENEWABLE ENERGY   |
|------------------------------|---|--|--|--|
| Core Net income              | PhP 13.4 Billion<br>▲ 50% vs 2022   | PhP 2.9 Billion<br>▲ 9% vs 2022  | PhP 1.3 Billion<br>▲ 170% vs 2022  | PhP 72 Million<br>▲ 159% vs 2022   |
| Meralco Stake                | 58%   | 51%  | 100%   | 100%   |
| Net Capacity<br>and Location | 771 MW; LNG plant in<br>Jurong Island, Singapore  | 455 MW; Coal plant in<br>Mauban, Quezon  | 823.6 MW; Coal and Oil plants in<br>Visayas and Mindanao   | 190.5 MWac; Solar plants in<br>Bulacan, Ilocos Norte, and Rizal  |
| Highlights of<br>Operations  | <ul> <li>4,337 GWh of energy delivered with average plant availability of 82%</li> <li>Strong contribution driven by higher margins from secured contracts</li> <li>Total net capacity of 771 MW, of which 667 MW are contracted</li> </ul> | <ul> <li>1,962 GWh of energy delivered with average plant availability of 95%</li> <li>Higher net income primarily with plant availability at 95% in 2023 vs. 87% in 2022</li> <li>Fully-contracted with Meralco under a 20-year PSA valid until 2039</li> </ul> | <ul> <li>4,618 GWh of energy delivered</li> <li>Positive net income contribution due to (a) higher volume delivered, (b) end of fixed-rate contracts in 4Q 2022, and (c) impact of Typhoon Odette in January 2022</li> <li>Total net capacity of 823.6 MW, of which 676 MW are contracted</li> </ul> | <ul> <li>55 MWac BulacanSol delivered<br/>84 GWh with average plant<br/>availability of 95%</li> <li>68 MWac Nuevo Solar Energy<br/>Corp. (NSEC) delivered 111 GWh</li> <li>PH Renewables, Inc. (PHRI)<br/>began commissioning of Phase 1<br/>with 67.5 MWac capacity and<br/>delivered 59 GWh</li> <li>Fully contracted with Meralco DU<br/>and MPower</li> </ul> |

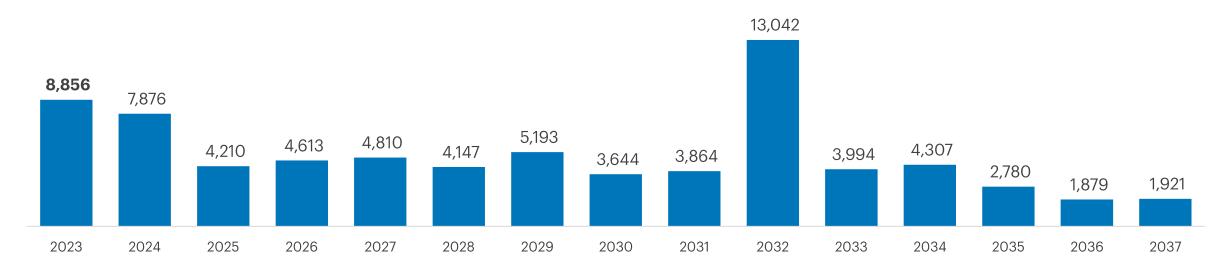
### 9M 2023 Credit and Debt Profile Amounts in Million PhP (Except Ratios)

|                         |         |        |         | Chan   | ge vs. |
|-------------------------|---------|--------|---------|--------|--------|
|                         | Sep-23  | Sep-22 | Dec-22  | Sep-22 | Dec-22 |
| Cash & Cash Equivalents | 73,045  | 39,618 | 55,832  | 84%    | 31%    |
| Short-term Investments  | 7,194   | 22,784 | 17,997  | -68%   | -60%   |
| Gross Debt              | 102,075 | 90,239 | 103,833 | 13%    | -2%    |
| Net Debt                | 21,836  | 27,837 | 30,004  | -22%   | -27%   |
| Gross Debt to EBITDA    | 1.59    | 1.85   | 2.00    | -14%   | -21%   |
| Net Debt to EBITDA      | 0.34    | 0.57   | 0.58    | -40%   | -41%   |
| Gearing Ratio           | 0.19    | 0.29   | 0.27    | -35%   | -31%   |
| Interest Expense        | 3,696   | 3,179  | 3,754   | 16%    | -2%    |
| Interest Income         | 2,430   | 1,465  | 2,063   | 66%    | 18%    |
|                         |         |        |         |        |        |

#### 9M 2023 Total Debt and Breakdown

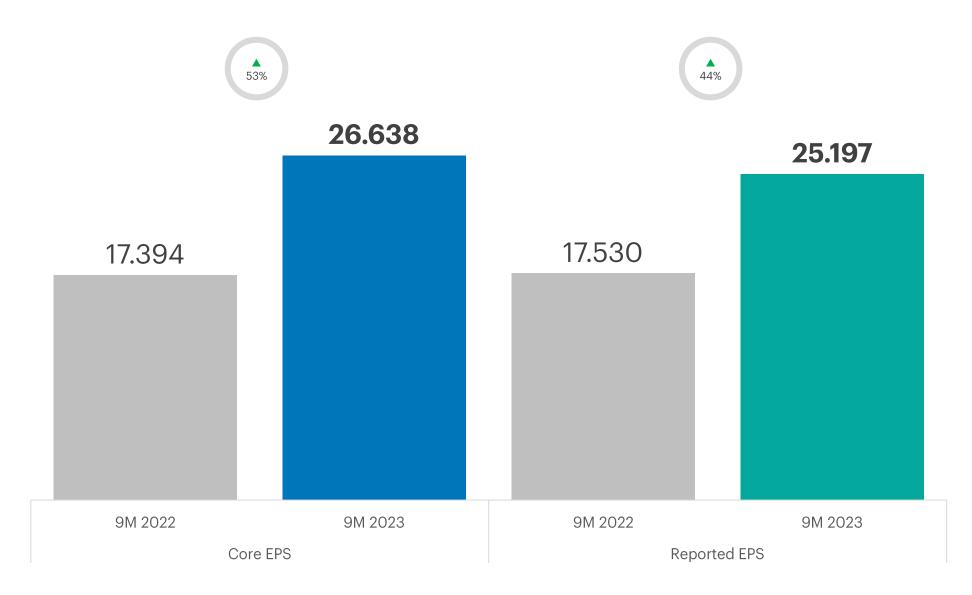


#### Long-Term Debt Repayment Schedule



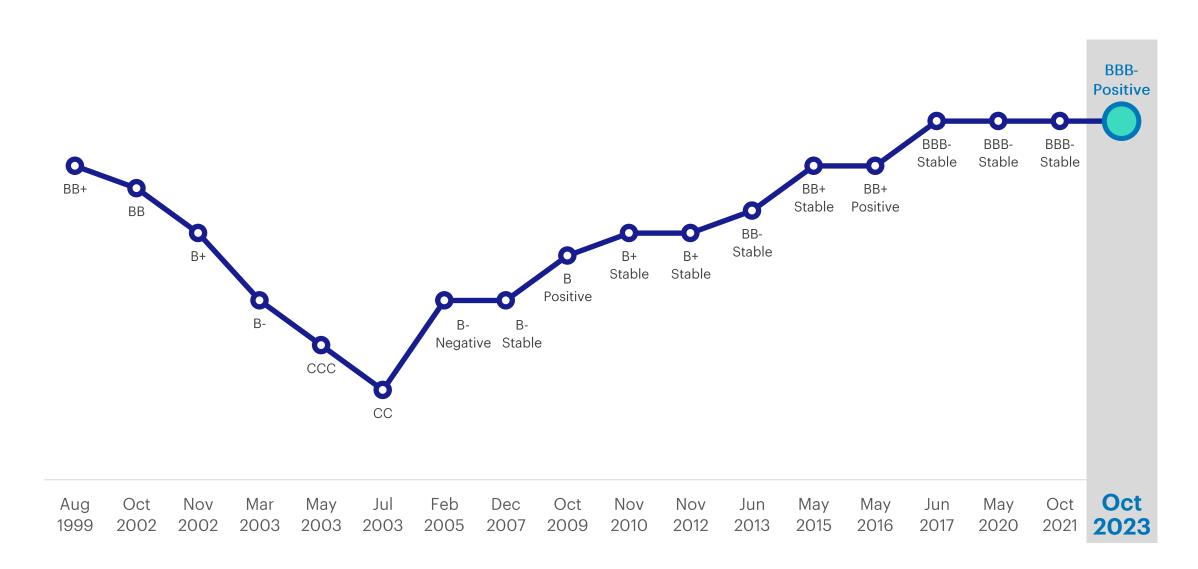
### 9M 2023 Core and Reported Earnings in PhP per Share

Core and Reported EPS at PhP 26.638 and PhP 25.197 per Share, respectively.



### **S&P Credit Rating**

S&P revised Outlook to POSITIVE on stable cash flows and strong financials and reaffirmed 'BBB-' rating





# NINE MONTHS ENDED SEPTEMBER 30, 2023 OPERATING RESULTS

**Media Briefing** 

November 6, 2023



### 9M 2023 Operational Highlights

#### **Business Drivers**

#### **Energy Sales**

38,164 GWh

▲4% vs 36,553 in YTD 2022

#### **Customer Count**

7.771 Million

▲3% vs 7.572 in 2022

### **Net System Input**

39,958 GWh

▲4% vs 38,492 in YTD 2022

#### **Meralco Peak Demand**

8.44 GW

May 9, 2023 ▲4% vs 8.11 in YTD 2022

#### **Service Performance**

#### **System Loss**

5.81%

▼0.07 ppt vs 5.88 in 2022 (12-MMA)

#### **Total SAIFI**

1.004 times

▼5% vs 1.053 in YTD 2022

#### **Total SAIDI**

99.583 minutes

▼3% vs 102.590 in YTD 2022

#### Time to Connect

1.36 days

▼18% vs 1.66 in YTD 2022

### Electricity Rate per kWh

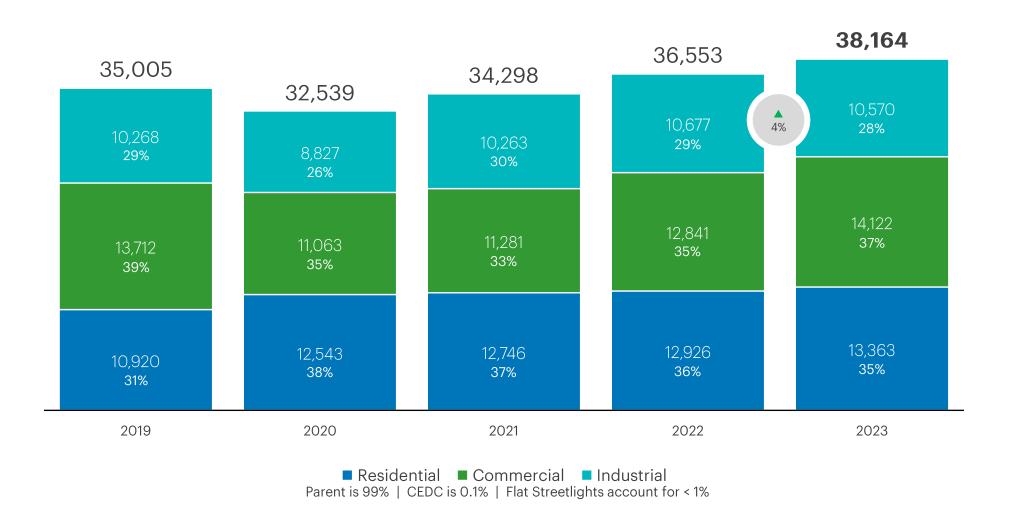
#### **Average Retail Rate**

PhP 10.51

▲12% vs 9.43 in 9M 2022 Average

### 9M 2023 Consolidated Energy Sales in GWh

Grew 4.4% vs. 2022 driven by sustained growth in Commercial and Residential segments, and boosted by recovery of Industrial in Q3

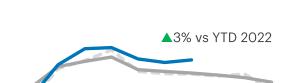


### 9M 2023 **DU Energy Sales Profile and Drivers**

### Res

#### Residential

**■** 2023 **■** 2022 **■** 202



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- Grew 3.4% driven by:
  - Increase in usage of cooling appliances due to shift to Fl Nino
  - Higher consumption in condos and dorms due to on-site work and earlier full F2F classes in colleges and universities
  - Longer hours spent at home due to multiple long holiday weekends (e.g., Ninoy Aquino Day, National Hero's Day, etc.) and suspension of classes and work due to typhoons Goring and Hanna, as well as Taal emission of smog
- Registered higher sales in all provinces



#### **Commercial**

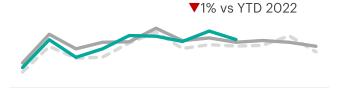
**■** 2023 **■** 2022 **■** 2021



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- Grew 9.9% with sustained customer demand and business activities
  - Education increased due to resumption of full F2F classes (vs. hybrid setup last year)
  - Restaurants and Retail continued to surpass 2019 levels with higher foot traffic due to dine-in setup and social events
  - Hotel occupancy boosted by staycations, tourist arrivals, and business and international events
  - Real Estate increased driven by higher demand for office space
- Communications maintained high volume from telecoms and data center requirements



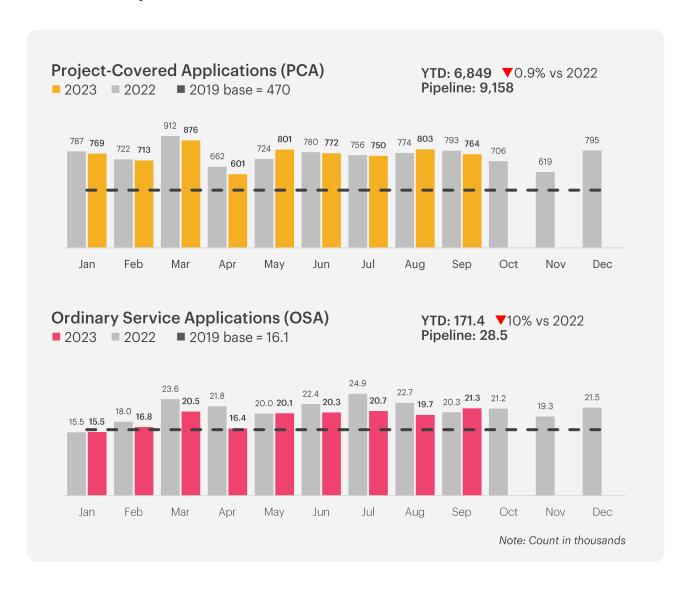


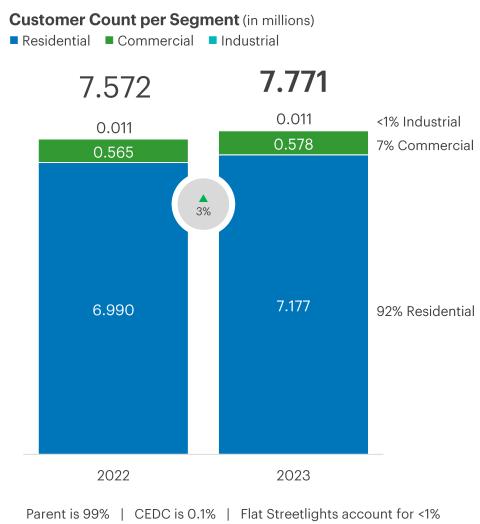
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- Declined 1.0% despite gradual recovery from global demand shortage and supply chain constraints
  - Semicon and Cement posted growth in the recent quarter as key accounts diversified to automotive chips and resumed full operations, respectively
  - Electricity, Gas, and Water (EGW) increased driven by Therma Mobile, PH Renewables Inc. (PHRI), Maibarara, and Alternergy
  - Food and Beverage increased production as school activities resumed and as preparation for the holiday season
  - Plastics and Steel still impacted by high input costs and lower plant production

### 9M 2023 Consolidated Customer Count

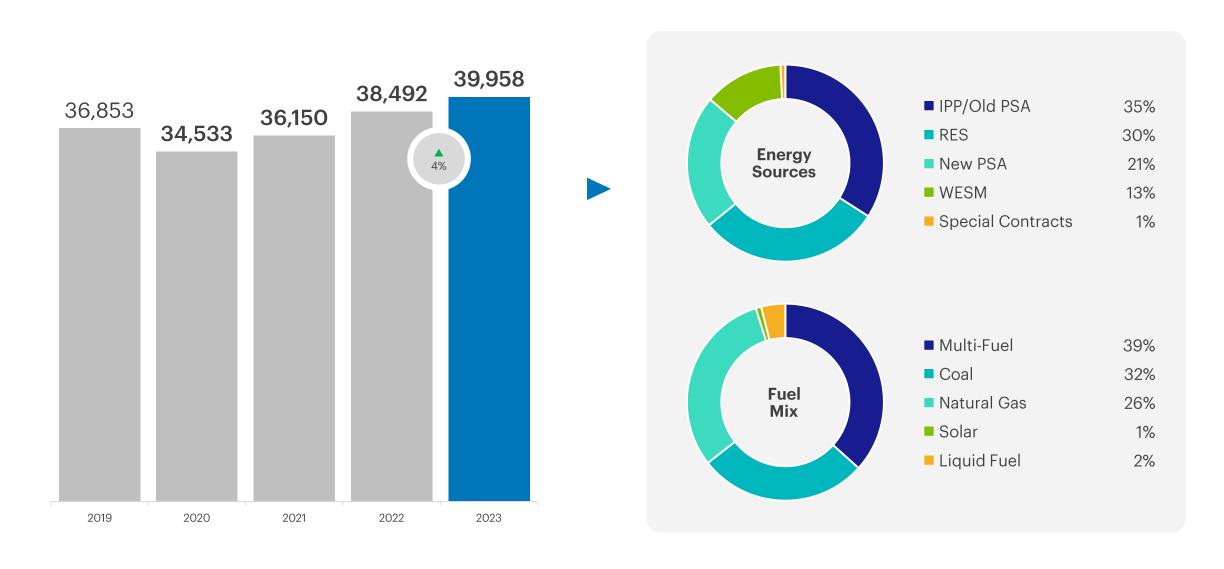
OSA YTD performance declined as energization normalized following the pandemic catch-up while PCA performance remained stable





### 9M 2023 Consolidated NSI in GWh

Growth in NSI due to increased economic activity

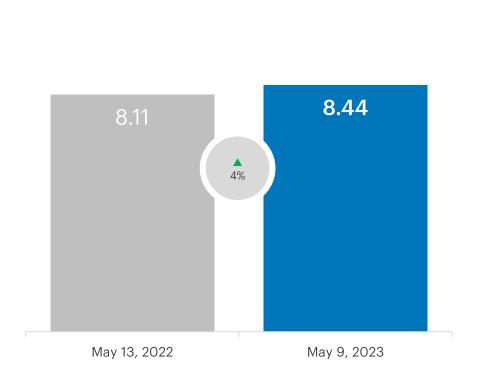


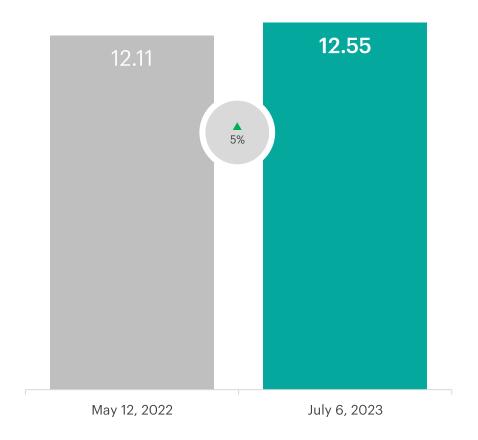
### 9M 2023 Peak Demand in GW

Meralco and Luzon Peak Demands grew vs. 2022 also driven by increased economic activity

Meralco Peak Demand

**Luzon Peak Demand** 





### 9M 2023 System Loss in Percent

Lower September 2023 12-MMA system loss partly due to this month's larger consumption ramp-down versus previous year

#### **12-MMA System Loss Performance**

**■** 2022-2023 **■** 2021-2022





Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep

### 9M 2023 S-Factor Performance and Guaranteed Service Level

Total SAIFI and SAIDI performance improved while there was a slight decline for Total MAIFI due to transient faults and equipment failure.



RY2024

### GSL 1 882 customers

experiencing cumulative duration of sustained interruptions

Threshold: 15 hours, 5RP (35 hours, 3RP) 0.1% of Proposed Threshold (117.8K)

## GSL 2 O customer

experiencing number of sustained interruptions

Threshold: 12 times, 5RP (25 times, 3RP) 0% of Proposed Threshold (3.6K)

## **GSL 3 77 incidents**

restoration of supply to customer after fault on secondary line

Threshold: 12 hours, 5RP (15 hours, 3RP) 0.3% of Proposed Threshold (27.3K)

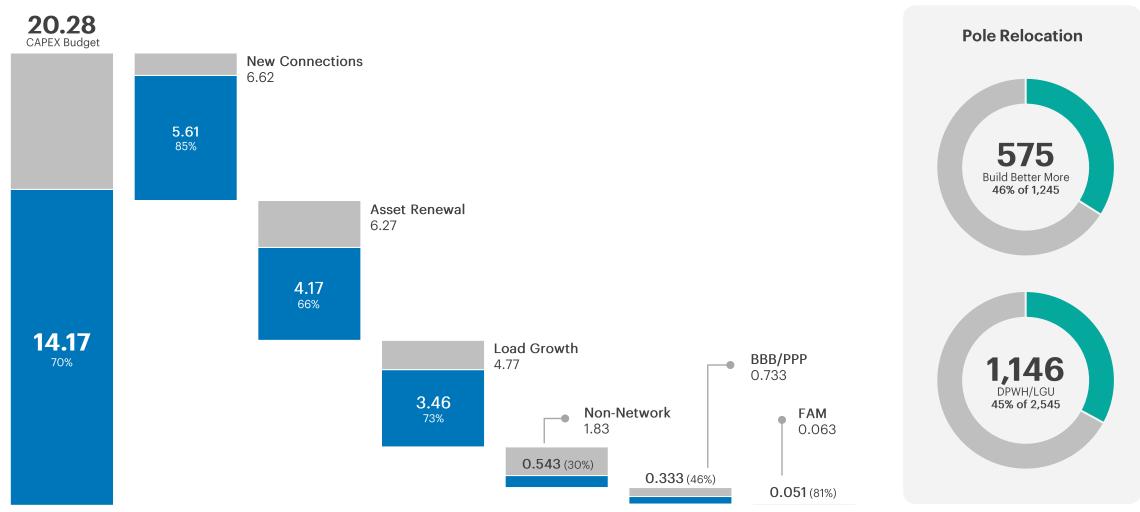
### GSL 4 4,784 days-delay

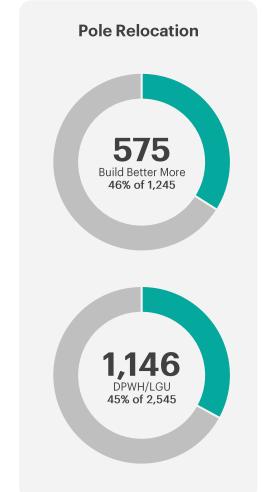
connection not provided as agreed with customer

Threshold: 5 days, 5RP and 3RP 4% of Proposed Threshold (69.3K)

### 9M 2023 Networks CAPEX in Billion Php

70% of CAPEX budget was implemented with around 94% spent on new connections, asset renewals, and load growth, while continuing to execute pole relocation works to support various government infrastructure projects





### 9M 2023 Network Project Updates

## Development of Pulong Sta. Cruz 115 kV Switching Station

- Energized on September 24, 2023
- CAPEX Filing: RY2023
- Filed Cost: PhP 139.03 Million
- Involves the installation of three-phase 115 kV gas circuit breakers, 115 kV disconnect switches, potential transformers, and 96 kV surge arresters.
- Will improve the reliability and flexibility of the existing Laguna Bel-Air – Sta. Rosa 115 kV Line. The project will also cater to the high degree of service reliability and power quality required by ePLDT's Vitro Hyperscale Data Center in Sta. Rosa, Laguna.

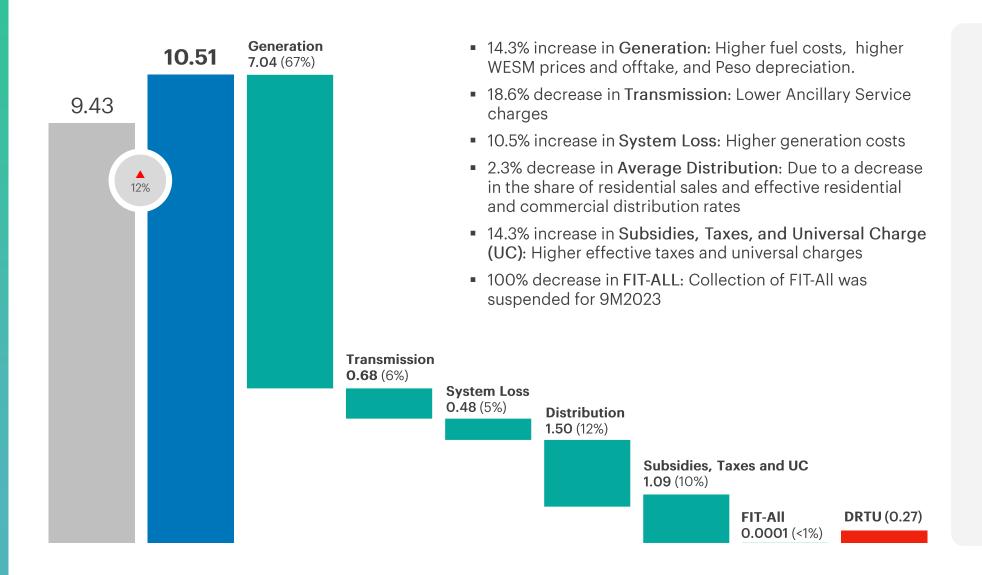






### 9M 2023 Average Retail Rate in PhP per kWh

12% higher vs. September 2022 rate mainly due to higher generation charge



### Average Rate Per Customer Segment



**11.7469**Residential



10.3451

Commercial



9.0963



12.0385

Streetlights



**0.3547**Gen. Wheeling

### Terra Solar Philippines, Inc. (TSPI) 850MW RE mid-merit PSA (COD March 2026)

■ Aug. 10, 2023: ERC issued a Notice of Resolution (dated Aug. 8, 2023) approving with Final Authority the MERALCO-TSPI PSA, with the following modifications and conditions, among others:

| Particulars   | Base Rate   | Indexation/<br>Adjustment                  |
|---|-------------|--|
| Annual Capacity Fee,<br>PhP/kW-year                       | 23,608.2000 | Subject to<br>one-time price<br>adjustment |
| Variable O&M Fee,<br>PhP/kWh                              | 0.3100      | None (fixed)                               |
| VAT Rate, %   | 0.00%       | -  |
| Annual Line Rental<br>Cap, PhP /kWh                       | 0.1000      | None (fixed)                               |
| Annual Ancillary<br>Service Cost Recovery<br>Cap, PhP/kWh | 0.2800      | None (fixed)                               |

- No details yet on the allowed one-time price adjustment
- DISALLOWED:
  - AS Cost Recovery Payment not yet implementable under prevailing ERC Rules.
  - Purchase of Excess Capacity and the Renewal/ Extension of the Term – not allowed under existing CSP Rules.
- TSPI was directed to submit under its name: several DOE permits (Certificate of Endorsement, etc.); DENR's ECC; and BOI's Certificate of Registration.
- TSPI directed to submit the Final Loan Agreement with PNB Capital (within 15 days from execution but not later than the Longstop Date of Feb. 16, 2024)
- MERALCO has yet to receive official copy of the actual ERC Decision.

## PSAs with Masinloc Power Partners, Ltd. (ERC Case No. 2021-018 RC) and Excellent Energy Resources, Inc. (ERC Case No. 2021-021 RC)

- October 2020 to February 2021, MERALCO conducted CSP in relation to its 1,800 MW (baseload) requirements, pursuant to its DOE-approved 2020 PSPP. The CSP resulted in the signing of a PSA with MPPCL (600MW, COD May 2025) and with EERI (1,200MW, COD December 2024).
- March 18 and 24, 2021: Joint Applications for approval of MPPCL and EERI PSAs were filed with ERC, respectively. Both cases were submitted for ERC's Resolution last May 25, 2021 and June 1, 2021, respectively.
- March 17, 2023: MPPCL and EERI sent Notices of Termination of their PSA both effective on April 1, 2023, citing as basis the expiration of the respective PSAs' Longstop Date provision. Thereafter, MPPCL and EERI separately filed with the ERC its Notice of Withdrawal both dated April 14, 2023.
- October 12, 2023: MERALCO received separate Orders from ERC granting the withdrawal of each of the Joint Applications.
  - In granting the withdrawals, ERC determined that the Notice of Withdrawal coupled with MERALCO's Comment, conforms with the requirements set forth in Section 4, Rule 7 of the ERC Rules of Practice and Procedure.

### Withdrawal of 5RP Application

- March 16, 2022: MERALCO filed its 5RP Application for approval of its Annual Revenue Requirement (ARR) and Performance Incentive Scheme (PIS) for Regulatory Years (RY) 2023 to 2026 (July 1, 2022 to June 30, 2026). The total ARR for 5RP is PhP320.4 billion and the average price is PhP1.5702 per kWh.
- **September 16, 2022**: Last hearing conducted in the case. While the Pre-trial conference has been completed, the ERC has not issued the Pre-trial Order. The ERC also has not set the case for hearing/presentation of evidence since then.
- **September 28, 2023**: MERALCO filed an Urgent Omnibus Motion to:
  - Withdraw the 5RP Application filed in March 2022;
  - o Allow MERALCO to refile its 5RP Application to cover the period from RY2025 to RY2028;
  - o Consider RY2023 and RY2024 as Lapsed Period and use PhP1.3522/kWh as the final rate during this period; and
  - o Re-file the Application on February 15, 2024, before the start of RY2025.
- The Omnibus Motion is premised on the following:
  - Resolving the Application would violate the express provision of the RDWR the ARR must be based on a forward-looking analysis of forecast cash flow requirements and must represent the optimal forecast revenue requirement.
  - Due to delays, resolution of the Application is no longer based on forecasts the first RY of the 5RP ended on June 30, 2023, while the second RY (i.e., RY2024) of the 5RP is almost at its midway. With the additional activities to be completed, it is likely that the final resolution of the case will not be completed even before the end of RY2024.
  - Supervening factors (i.e., additional OPEX and CAPEX due to new regulatory/legal impositions) that need to be considered in the new 5RP application.
  - o It is to the best interest of the consumers that RY2023 and RY2024 be treated similarly to the Lapsed Period with the final rate of PhP1.3522/kWh, which is much lower than the average rate of PhP1.57/kWh originally applied for in MERALCO's Application.
- New 5RP forecasts are now being prepared in anticipation of ERC's approval of the proposed withdrawal and re-filing of the Application.

### Updates on the 1,800 MW (net) and 1,200 MW (net) COD 2024-2025 CSP

### 1,800 MW (net) CSP

- October 27, 2023: MERALCO received the Certificate of Conformity (COC) for the Procurement of 1,800 MW (net) Baseload power requirements from the DOE. On the same date, MERALCO furnished the ERC a copy of the COC and informed the DOE, copy furnished ERC, of the commencement of the CSP (1st publication) on November 1, 2023, in compliance with the requirements under the ERC CSP Rules.
- November 1, 2023: MERALCO published the Invitation to Bid (ITB) for the 1,800 MW.
- November 3, 2023: ITB was posted on DOE's CSP E-Portal and MERALCO's CSP Subsite https://company.meralco.com.ph/csp/ongoingbids

| Date              | Milestone Events                |
|-------------------|---------------------------------|
| November 13, 2023 | Expression of Interest Deadline |
| November 20, 2023 | Pre-Bid Conference              |
| December 26, 2023 | Bid Submission Deadline         |

### 1,200 MW (net) CSP

 October 27, 2023: MERALCO requested the DOE for the issuance of the Certificate of Conformity for the Invitation to Bid and Terms of Reference of the 1,200 MW (net) CSP. MERALCO is still awaiting action of DOE on the request.

### Meralco won Stevie awards in the newly introduced Sustainability Awards Category



The Stevie Awards are the world's premier business awards honoring achievements and positive contributions of companies worldwide.

Sustainability Leadership Award in Asia, Australia, and New Zealand



Entry: Manila Electric Company (MERALCO)

Recognition:

GOLD STEVIE
(Lone and First-ever Winner)



"These achievements and recognitions have clearly shown how Meralco has deeply ingrained sustainability in the core of its business objective."

#### Video Awards Category: Sustainability & Environment



Entry:

Meralco's Spectrum on Solar Rooftop Installation (A collaboration between Marketing and Spectrum)

Recognition:

GOLD STEVIE
(Lone and First-ever Winner)



"This is a great concept and very well executed. The video was easy to watch, and the statistics are outstanding, clearly indicating the success of the campaign."

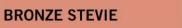
### Sustainability Initiative of the Year in Asia, Australia, and New Zealand



Entry:

#Mbrace, Meralco's Diversity and Inclusion Program

Recognition:





"#Mbrace as a collection of Diversity, Equity, and Inclusion initiatives took a wholistic approach from policy development to communication roll-out. The clarity of focus areas and pillars made this a welldesigned program."

### **OMF** won four Stevie awards in various Categories



The Stevie Awards are the world's premier business awards honoring achievements and positive contributions of companies worldwide.

### Thought Leader of the Year – Government or Non-Profit



Entry:
Jeffrey O. Tarayao, President, One
Meralco Foundation

Recognition:

GOLD STEVIE
(Lone and First-ever Winner)



"The unique and significant aspect of Tarayao's achievements lies in his ability to combine thought leadership with practical solutions. His work goes beyond mere rhetoric and focuses on tangible actions that benefit marginalized communities. Under his leadership, OMF is indeed a frontrunner in corporate social responsibility."

Corporate Social Responsibility Program of the Year in Asia, Australia, and New Zealand



Entry:
Electrification for Development:
Improving the lives of last-mile Filipinos

Recognition:

**BRONZE STEVIE** 



"An innovative program that harnesses the capabilities of solar to provide solutions to rural community needs. It takes on a problem that no other business foundation in the country has committed to solve. It has an interesting visibility strategy through social networks.

Corporate Social Responsibility Program of the Year in Asia, Australia, and New Zealand



Entry:
One for Trees: Empowering People and
Communities to Nurture our Forests

Recognition:

**BRONZE STEVIE** 



"The program responds to, taking charge of a problem as important as climate change, with concrete actions that also involve various actors, collaborators, volunteers and local communities. Its social impact make it a standout in the corporate social responsibility landscape." Communications Campaign of the Year – Corporate Social Responsibility



Entry:
Powering-Up Communities During the
Pandemic

Recognition:

**BRONZE STEVIE** 



"What is most impressive is that the Household Electrification Program has been so effectively orchestrated and implemented against the backdrop of the Covid-19 pandemic. Credit to Meralco for not only powering these underprivileged communities, but in so doing also empower them.

## Meralco Chief Sustainability Officer recognized at the 2023 Stevie IBAs and the 2023 Sustainable Company Awards by Environmental Finance



### **Raymond Ravelo**

## First Vice President and Chief Sustainability Officer

"Raymond achieved remarkably in just 3 years of leading the sustainability agenda of the company. He has clearly demonstrated his vision and passion through the company's various sustainability initiatives."

#### **AWARDS**



Sustainability Hero of the Year in Asia, Australia, and New Zealand – Gold Stevie (Lone and First-ever Winner)

Recognizes individual executives (the equivalent of Vice President level or higher) whose efforts since 1 January 2021 have improved the sustainability initiatives of the organization for which they work



## 2023 Asia-Pacific Sustainability Thought Leader of the Year

The Environmental Finance Sustainable Company Awards recognize leading corporates across all industries that are transforming their business practices to pave the way towards a net-zero future.

Note: Embargoed until official announcement on Sep 13



# NINE MONTHS ENDED SEPTEMBER 30, 2023 POWER GENERATION OPERATING RESULTS

November 6, 2023



### 9M 2023 Power Generation Operating Highlights

#### **Energy Delivered** in GWh

| Dlane                     | Year-to-Date Performance |         |               |  |
|---------------------------|--------------------------|---------|---------------|--|
| Plant                     | 9M 2023                  | 9M 2022 | % Change      |  |
| GOO GLOBAL BUSINESS POWER | 4,618                    | 4,205   | <b>▲</b> 10%  |  |
| SBPL                      | 1,962                    | 2,078   | <b>▼</b> 6%   |  |
| PacificLight              | 4,337                    | 4,162   | <b>▲</b> 4%   |  |
| MGEN REFEN                | 254                      | 87      | <b>▲</b> 192% |  |
| Total                     | 11,171                   | 10,532  | <b>▲</b> 6%   |  |

- The Power Generation Group delivered 11,171 GWh for the first nine months of the year, higher than the 10,532 GWh posted in the same period a year ago. The growth in delivered energy was driven by improved plant availability and the addition of two solar plants located in Baras, Rizal and Currimao, Ilocos Norte that came online during the period.
- GBP energy delivered settled at 4,618 GWh, up by 10% from the 4,205 GWh recorded in the same period last year on the back of improved plant availability.
- SBPL's energy delivered capped at 1,962 GWh, lower than the 2,078 GWh posted a year ago, on account of lower dispatch factor at 69% against last year's 81%.
- Singapore-based subsidiary, PacificLight, delivered 4,337 GWh from 4,162 GWh posted last year.
- MGreen energy delivered closed at 254 GWh supported by the operations of the Currimao and Baras solar power plants which came online in the first quarter of 2023.

### **Low-Carbon Energy Transition Journey**



MGreen's 68MWac solar power plant project in Currimao, Ilocos Norte in partnership with Vena Energy's Pasuquin Energy Holdings Inc., reached full capacity by mid-February 2023.

The project has obtained FCATC and is still awaiting issuance of Provisional Authority to Operate (PAO) / Certificate of Compliance (COC) by ERC.



MGreen's 75MWac solar power plant project in Baras, Rizal, in partnership with Mitsui's local unit Mit-Renewables Philippine Corporation, completed commissioning tests for its 67.5MWac (Phase 1) of the project. Phase 2 of the project is targeted to be operational by mid-2024.

PAO/COC by ERC for Phase 1 is expected within Q4 2023.

### **Low-Carbon Energy Transition Journey**





### MGreen acquires majority stake in SPNEC

MGen Renewable Energy, Inc. (MGreen), will invest P15.9 billion in SP New Energy Corporation (SPNEC) through the subscription of 15.7 billion common shares and 19.4 billion redeemable voting preferred SPNEC shares

SPNEC is a publicly-listed integrated developer, owner, and operator of solar power projects. SPNEC is majority-owned by Solar Philippines Power Project Holdings, Inc (SPH).

At transaction close, MGreen's common and preferred voting shares will account for the controlling stake (50.5%) in SPNEC

MGreen, with the agreement of SPH, will use SPNEC as the primary vehicle to develop 3,500 MW of solar panels and 4,000 MWh of battery energy storage systems in Luzon.





## **Cautionary Statements**

This presentation is prepared for the parties presently invited for the purpose of discussion. This presentation has consequential limitations and is not a comprehensive discussion about MANILA ELECTRIC COMPANY AND ITS SUBSIDIARIES (Meralco). These materials are restricted to the participants and may only be used in conjunction with the meeting held on such date.

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## **THANK YOU!**

