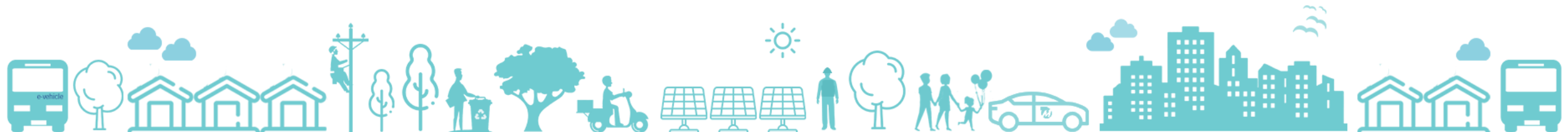




# **FULL YEAR ENDED DECEMBER 31, 2023** **FINANCIAL AND OPERATING RESULTS**

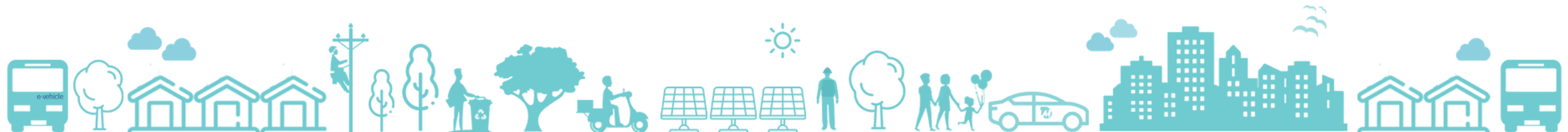
**Investors and Analysts Briefing**  
February 26, 2024





# FULL YEAR ENDED DECEMBER 31, 2023 FINANCIAL RESULTS

**Investors and Analysts Briefing**  
February 26, 2024



# 2023 One Meralco Performance Highlights

- **Total energy volume handled by One Meralco at 64,264 GWh, 6% higher vs. 2022**
- **37% increase in CCNI to PhP 37.1 billion:**
  - Higher **DU** CCNI contribution with 4% increase in energy sales from growth in Residential and Commercial volumes, completion of the Distribution Rate True-up Refund, and prudent OPEX spending
  - Strong **PowerGen** contribution driven by the continued strong contributions of PacificLight Power Pte Ltd. and San Buenaventura Power Ltd., the recovery of Global Business Power Corporation, and higher net contribution from MGreen's solar plants as the Currimao and Baras solar power plants came online in the first quarter of the year
- **On December 27, 2023, MGreen acquired primary common and redeemable voting preferred shares of SP New Energy Corporation for PhP 15.9 billion, giving MGreen 50.5% controlling interest in the listed renewable energy firm**
- **Final cash dividend of PhP 11.235 per share, bringing the total dividend declared out of 2023 CCNI to PhP 19.755 a share, equivalent to 60% of core EPS**

# 2023 vs. 2022 Financial Summary

Amounts in Million PhP

## NET INCOME AND EBITDA

CCNI

**37,110**

▲ 36.9% 27,105

Reported Income

**38,023**

▲ 33.7% vs. 28,431

Core EBITDA

**64,368**

▲ 25.5% vs. 51,301

## REVENUES AND EXPENSES

Gross Revenues

**443,612**

▲ 4.0% vs. 426,529

Costs & Expenses

**407,279**

▲ 0.2% 406,348

## CAPITAL EXPENDITURES

CAPEX

**30,043**

▼ 29.5% 42,597

## CASH AND BORROWINGS

Cash & Cash Equivalents

**82,789**

▲ 48.3% 55,832

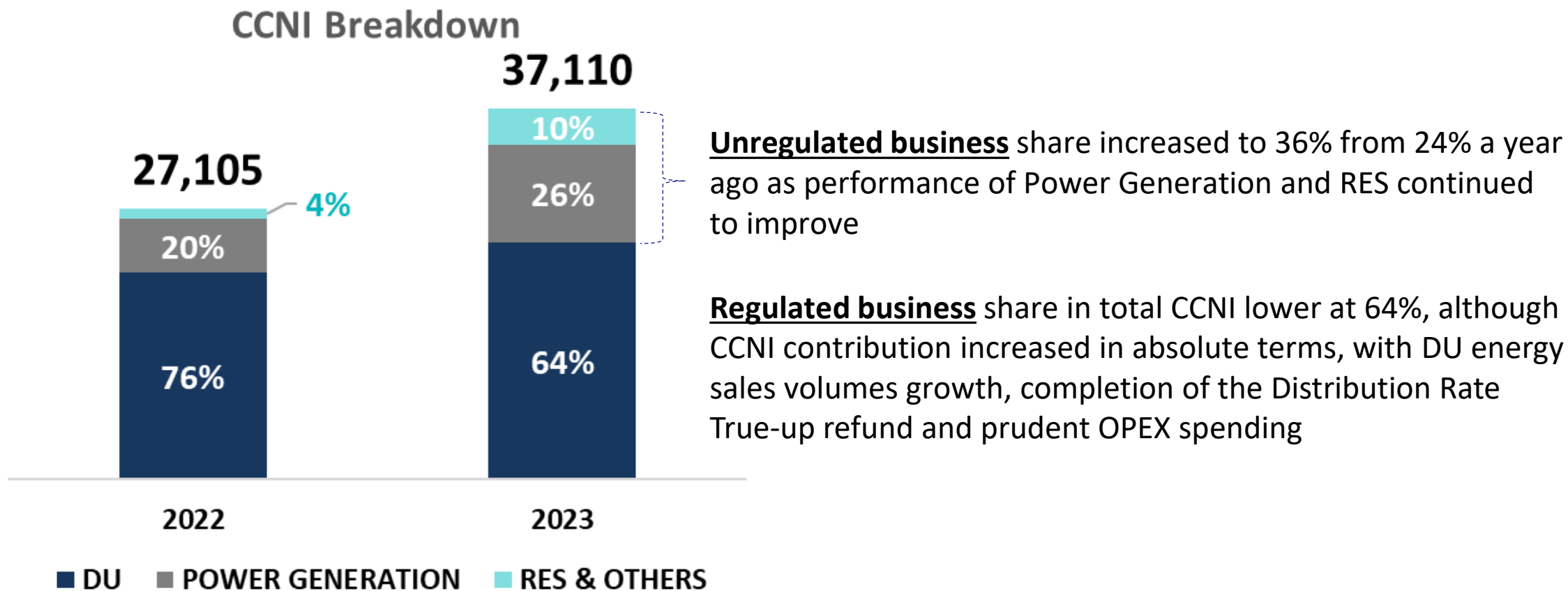
Borrowings

**99,446**

▼ 4.2% 103,833

## 2023 vs. 2022 Consolidated Core Net Income Amounts in Million PhP

While CCNI contribution of the Distribution Utility increased in terms of absolute amount, percentage share to total CCNI declined with the higher contributions from Power Generation and RES



# 2023 Revenues Amounts in Million PhP



**Gross Revenues**



4% increase in gross revenues, largely from the DU due to growth in volumes, higher pass-through charges and normalized distribution rate with the completion of the Distribution Rate True-up Refund



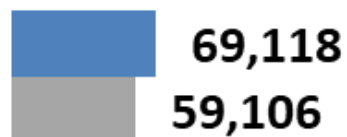
**Generation, Transmission and others**



3% increase with the higher cost of replacement power for the capacity previously provided under the terminated PSAs with SPPC and SPI, increase in the fuel component and energy fee of the non-renewable power generation plants, and Peso depreciation



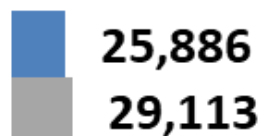
**Distribution**



17% increase with the combined effect of 4% increase in volumes and effect on distribution rate of the completed Distribution Rate True-up Refund



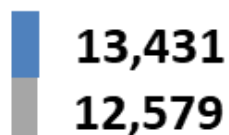
**Energy Fee**



11% decrease due to lower fuel and coal component billed to customers, consistent with the decline in fuel and coal prices

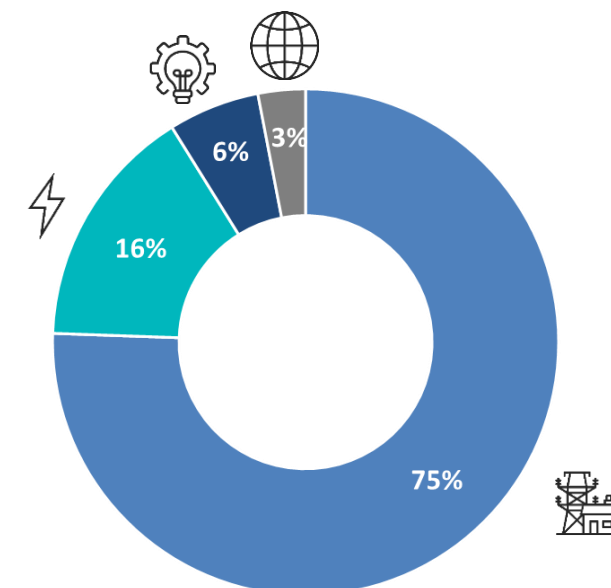


**Non-electric**



7% increase with the recognition of tower lease contracts of MIDC, increase in number of circuits and accounts of Radius, and higher transactions volume and average service fees of Bayad

## 2023 Revenues Breakdown



# 2023 Costs and Expenses Amounts in Million PhP



**Total Costs and Expenses**

2023

2022

407,279

406,348

Flat as the slightly higher Purchased Power Cost was offset by lower Coal & Fuel/Power Plant O&M and flat OPEX



**Purchased Power Costs**

2023

2022

328,248

322,645

2% increase with higher replacement power costs due to the termination of the SPPC and SPI PSAs, increase in the fuel component and energy fee of the non-renewable power generation plants, and Peso depreciation



**OPEX**

37,544

37,358

Flat versus last year with the lower provision for bad debts, which offset the higher repair and maintenance cost of DU facilities, IS/IT expenses, DU customer-related expenses and project related costs of non-power subsidiaries



**Coal and Fuel Power Plant O&M**

18,014

24,483

26% decrease due to lower coal and fuel costs

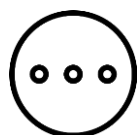


**Depreciation & Amortization**

16,625

16,031

4% higher due to CAPEX projects of the DU, acquired towers under a under a sale and leaseback (SLB) arrangement and completed build-to-suit (BTS) towers of MIDC, and fiber optic cables added to the Radius network



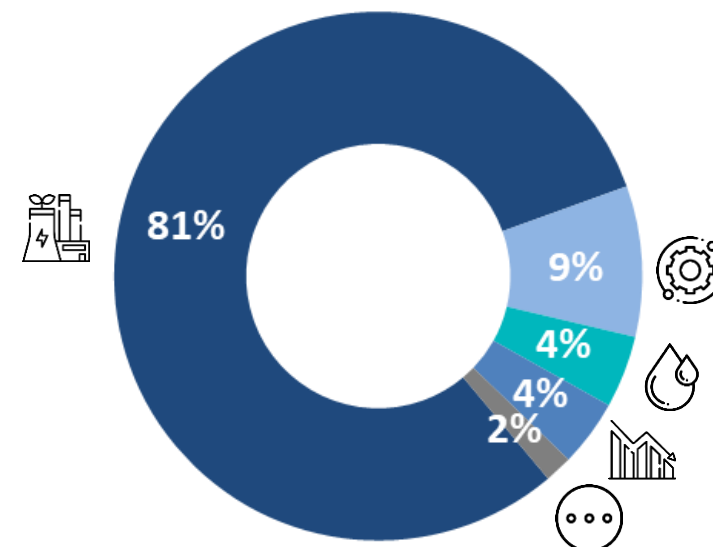
**Others**

6,848

5,831

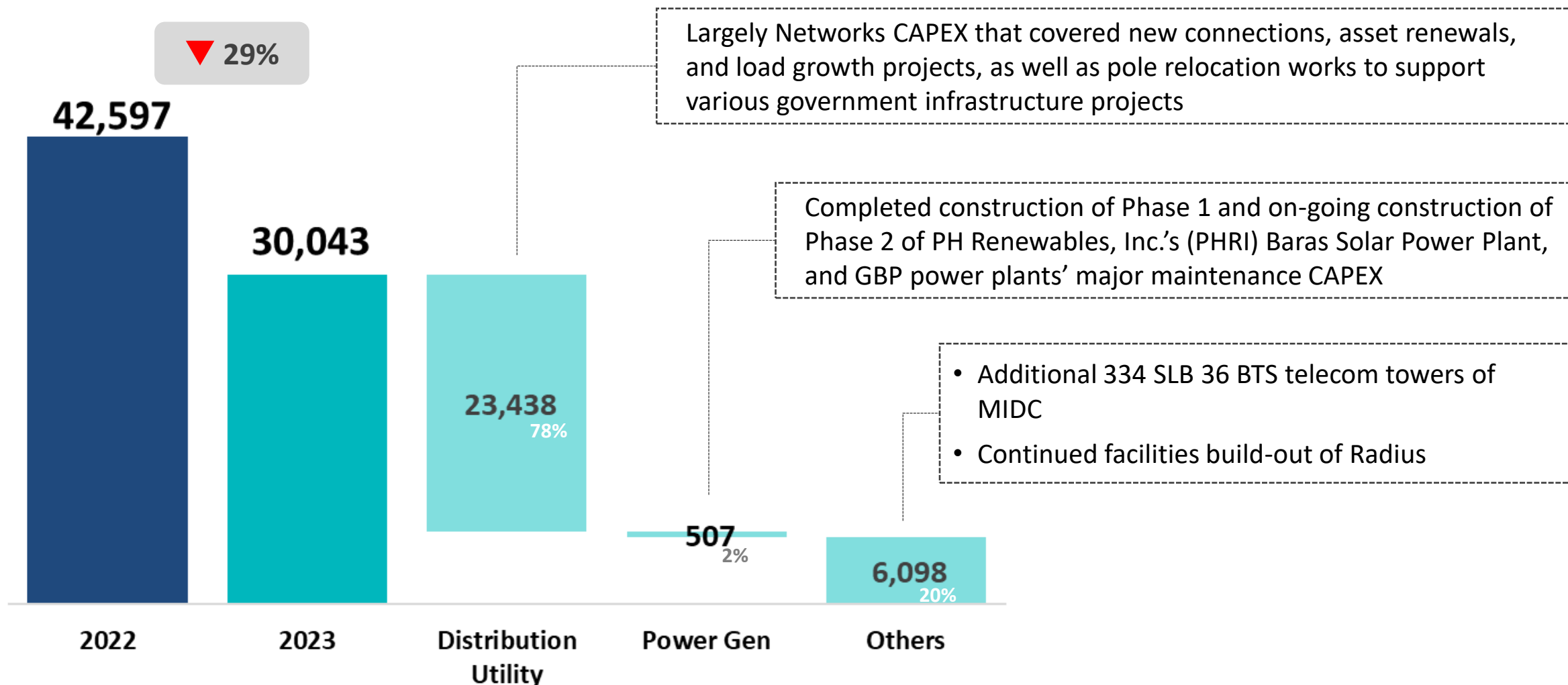
Higher due to provisions for over-recoveries

## 2023 Costs and Expenses Breakdown



# 2023 Capital Expenditures Amounts in Million PhP





**Consolidated CAPEX driven by distribution network improvement projects, renewable energy investments, and facilities for the towers and telecommunications businesses**





# 2023 Power Generation Results of Operations

**MGen contribution to Meralco CCNI grew to Php 9.7B on account of continued strong performance of PacificLight and San Buenaventura; positive contributions from GBP and MGreen**

				
<b>Core Net income</b>	<b>Php 16.2 Billion</b> <b>▲ 34% vs. 2022</b>	<b>Php 2.5 Billion</b> <b>▼ 30% vs. 2022</b>	<b>Php 505 Million</b> <b>▲ 119% vs. 2022</b>	<b>Php 67 Million*</b> <b>▲ 132% vs. 2022</b>
<b>Meralco Stake</b>	58%	51%	100%	100%
<b>Net Capacity and Location</b>	771 MW; LNG plant in Jurong Island, Singapore	455 MW; Coal plant in Mauban, Quezon	824 MW; Coal and Oil plants in Visayas and Mindanao	190.5 MWac; Solar plants in Bulacan, Ilocos Norte, and Rizal
<b>Highlights of Operations</b>	<ul style="list-style-type: none"> <li>5,719 GWh of energy delivered with average plant availability of 92.3%</li> <li>Strong contribution driven by higher margins from secured contracts</li> <li>Total net capacity of 771 MW, of which 665 MW are contracted</li> </ul>	<ul style="list-style-type: none"> <li>2,360 GWh of energy delivered with average plant availability of 89%</li> <li>Lower core income from: (a) higher O&amp;M with the first major overhauling in 2023, (b) higher interest expense due to higher repricing rate, and (c) liquidated damages income in 2022; partially offset by higher capacity and fixed O&amp;M fees due to less outages in 2023</li> <li>Fully-contracted with Meralco under a 20-year PSA valid until 2039</li> </ul>	<ul style="list-style-type: none"> <li>5,867 GWh of energy delivered</li> <li>Positive net income contribution due to (a) higher volume delivered, (b) end of fixed-rate contracts in 4Q 2022, and (c) impact of Typhoon Odette in January 2022</li> <li>Total net capacity of 824 MW, of which 635 MW are contracted</li> </ul>	<ul style="list-style-type: none"> <li>55 MWac BulacanSol delivered 111 GWh with average plant availability of 96.8%</li> <li>68 MWac Nuevo Solar Energy Corp. (NSEC) delivered 147 GWh</li> <li>PH Renewables, Inc. (PHRI) began commissioning of Phase 1 with 67.5 MWac capacity and delivered 89 GWh</li> <li>Fully contracted with Meralco DU and MPower</li> </ul>

\*Excluding MGreen Parent overhead expenses

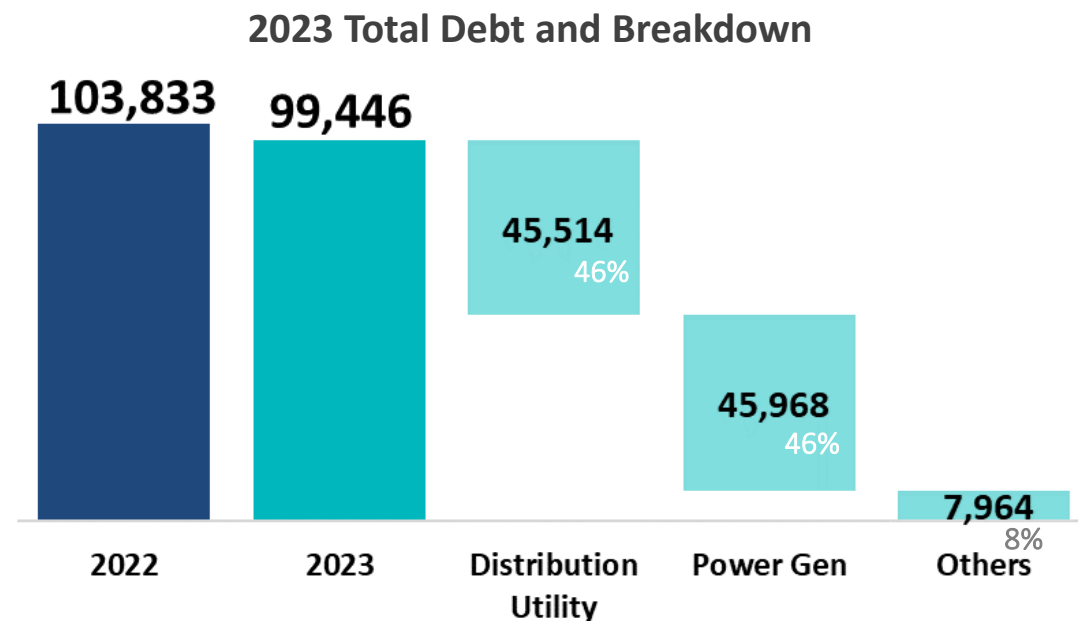
## 2023 Financial Position Amounts in Million PhP

**SPNEC's assets and liabilities were recognized with the P15.9 billion transaction in December**

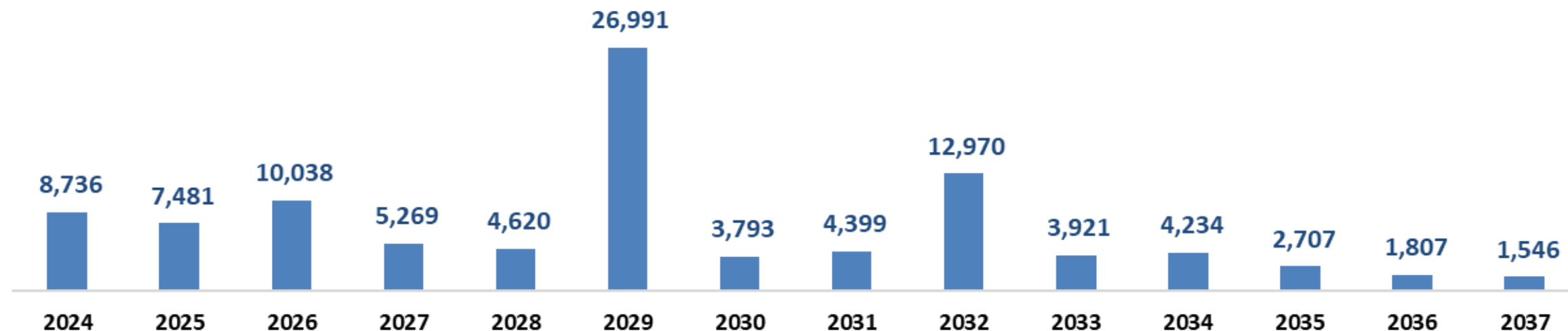
	Dec-23	Dec-22	%Δ
PPE	269,839	243,323	11%
Investments	39,881	33,383	19%
Intangibles	53,351	21,691	146%
Other noncurrent assets	60,212	66,577	(10%)
Cash	82,789	55,832	48%
Receivables	48,395	54,683	(11%)
Other current assets	31,575	43,772	(28%)
<b>Total assets</b>	<b>586,042</b>	<b>519,261</b>	<b>13%</b>
Debt	99,446	103,833	(4%)
Customer deposits - noncurrent	34,128	31,590	8%
Other noncurrent liabilities	88,920	89,080	(0%)
Trade and other payables	191,048	165,816	15%
Customer's refund - current	2,846	2,905	(2%)
Dividends payable	2,205	1,928	14%
<b>Total liabilities</b>	<b>418,593</b>	<b>395,152</b>	<b>6%</b>
Equity attributable to Parent	122,295	109,664	12%
Non-controlling interests	45,154	14,445	213%
<b>Total equity</b>	<b>167,449</b>	<b>124,109</b>	<b>35%</b>

# 2023 Credit and Debt Profile Amounts in Million PhP

	Dec-23	Dec-22	%Δ
Cash & cash equivalents	82,789	55,832	48%
Short-term investments	7,544	17,997	(58%)
Gross debt	99,446	103,833	(4%)
Net debt	9,113	30,004	(70%)
Gross debt/EBITDA	1.5	2.0	(24%)
Net debt/EBITDA	0.1	0.6	(76%)
Gearing ratio	0.1	0.3	(73%)
Interest expense	5,129	3,754	37%
Interest income	3,321	2,063	61%

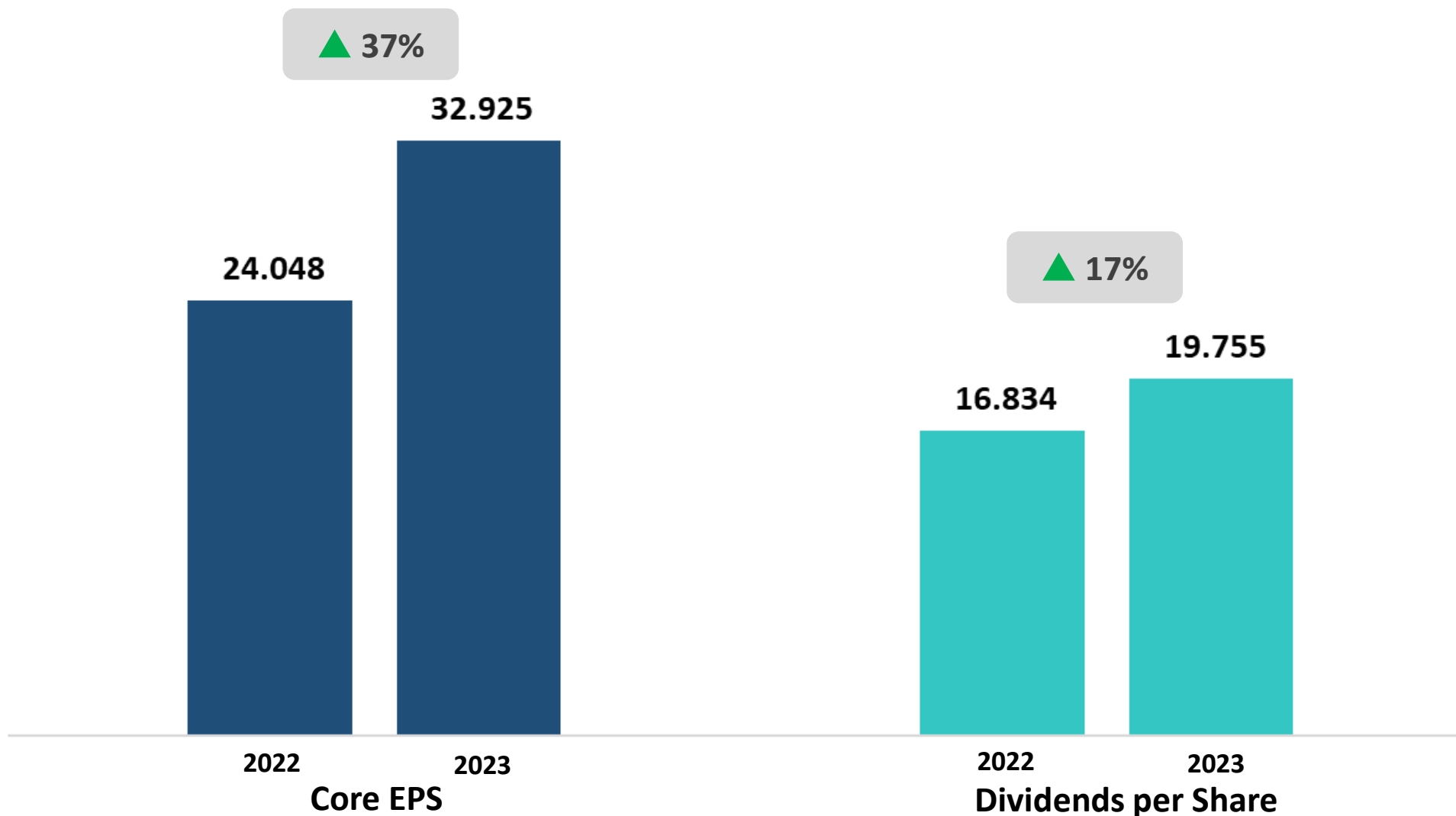


## Long-term Debt Repayment Schedule



## 2023 Earnings per Share and Dividends Amounts in PhpPper Share

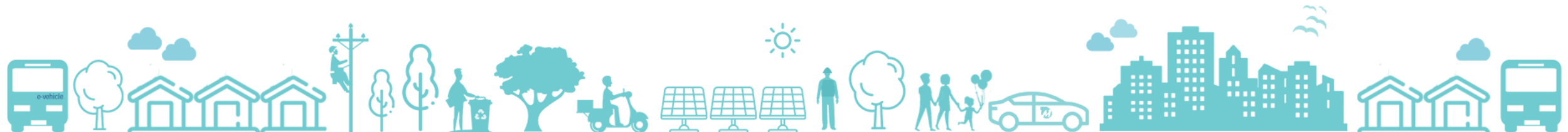
**2023 Core EPS was at Php 32.925, 37% versus Php 24.048 in 2022; dividend of Php 19.755 representing 60% of Core EPS**





# FULL YEAR ENDED DECEMBER 31, 2023 OPERATING RESULTS

**Investors and Analysts Briefing**  
February 26, 2024



# FY 2023 Operational Highlights

## Business Drivers

### Energy Sales

**51,044 GWh**

▲4.4% vs 48,916 in YE 2022

### Customer Count

**7.828 Million**

▲2.6% vs 7.626 in 2022

### Net System Input

**53,340 GWh**

▲4.0% vs 51,273 in YE 2022

### Meralco Peak Demand

**8.44 GW**

May 9, 2023

▲4.1% vs 8.11 in YE 2022

## Service Performance

### System Loss

**5.88%**

▲0.11 ppt vs 5.77 in YE 2022

### Total SAIFI

**1.194 times**

▼8.2% vs 1.300 in YE 2022

### Total SAIDI

**123.708 minutes**

▼3.7% vs 128.419 in YE 2022

### Time to Connect

**1.39 days**

▼16.3% vs 1.66 in YE 2022

## Electricity Rate

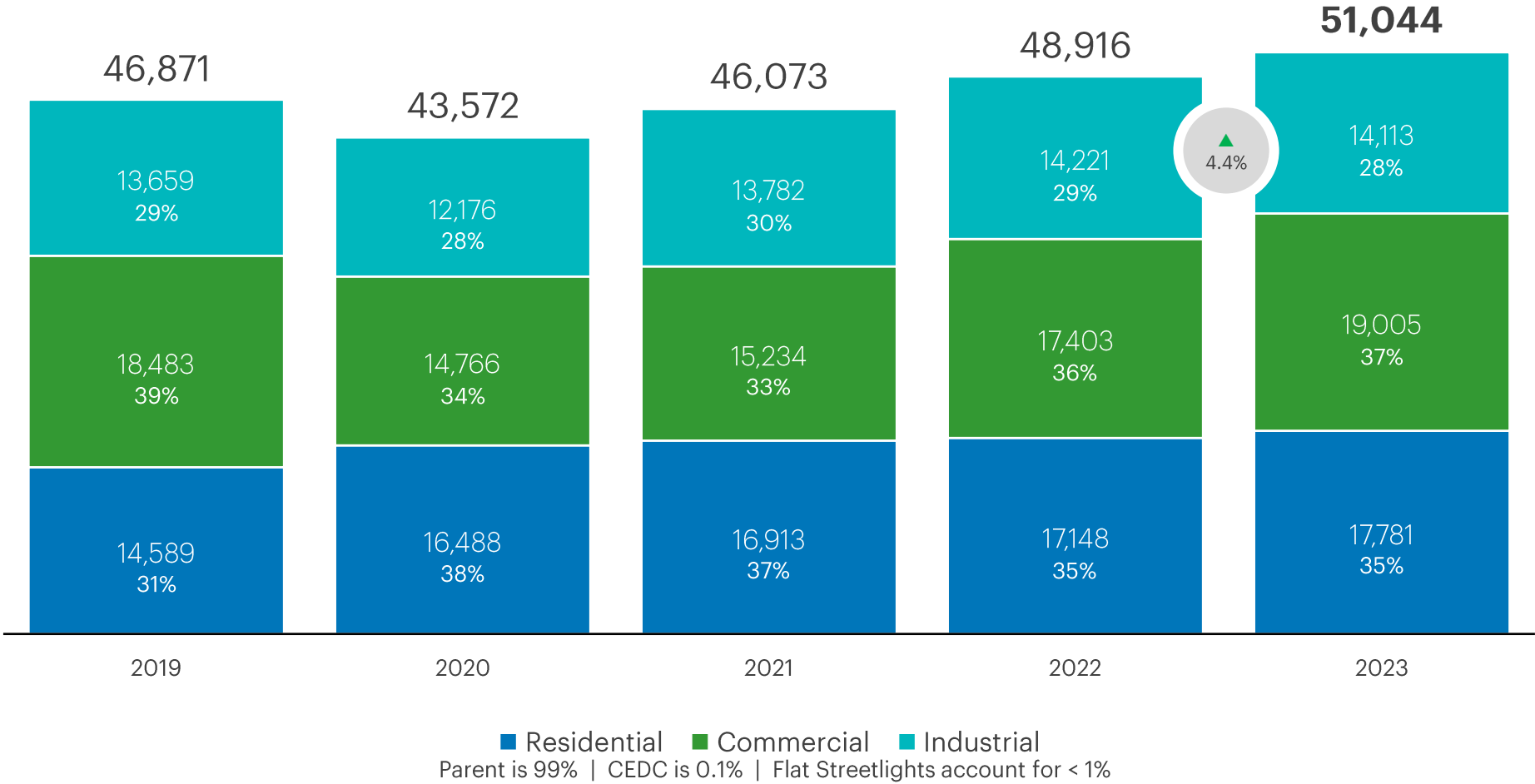
### Average Retail Rate

**PhP 10.55 per kWh**

▲10.8% vs 9.52 in 2022

# FY 2023 Consolidated Energy Sales in GWh

Grew 4.4% vs. 2022 driven by sustained growth in Commercial and Residential segments

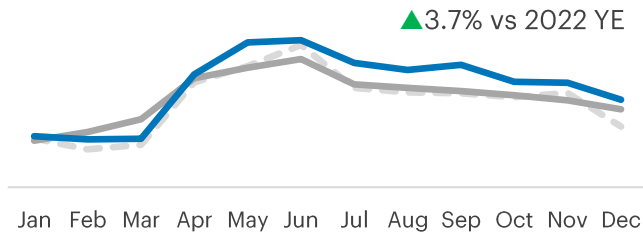


# FY 2023 DU Energy Sales Profile and Drivers



## Residential

■ 2023 ■ 2022 ■ 2021

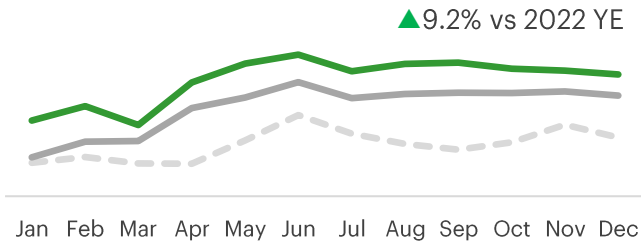


- Grew 3.7% mainly driven by longer time spent at home due to long weekends and warmer conditions from El Niño
- Despite slipping in Q1, sales recovered in the next quarters as El Niño prompted households to use cooling appliances; average real feel temperature was warmer by 0.41°C (34.06°C vs 33.64°C)
- Occupancy rates of dormitories and CBD condominiums substantially increased, indicating growth in demand for accommodations close to school and offices among tertiary students and onsite workers
- Extended time at home during longer weekends/holidays contributed to increased consumption; but could have been higher if not for more travel to outside the franchise area
- Posted higher sales in all provinces led by Cavite and Bulacan



## Commercial

■ 2023 ■ 2022 ■ 2021

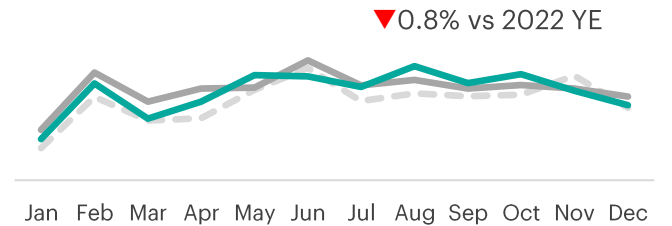


- Grew 9.2% supported by upbeat economic activities with strong business recovery and boost in public confidence
  - Education almost back to pre-pandemic behavior as schools revert to full in-classroom setup
  - Restaurants and Retail benefited from heightened foot traffic, as well as continued patronage of online deliveries
  - Hotels recovered to almost at full swing as tourist arrivals surpassed DOT 2023 targets
  - Real Estate boosted by increased onsite work, increasing office occupancy and growth in a tenant-centric (lower rent) market
  - Communications exceeded 2019 levels with investments in urban fiber infrastructure for telecoms and data center needs



## Industrial

■ 2023 ■ 2022 ■ 2021

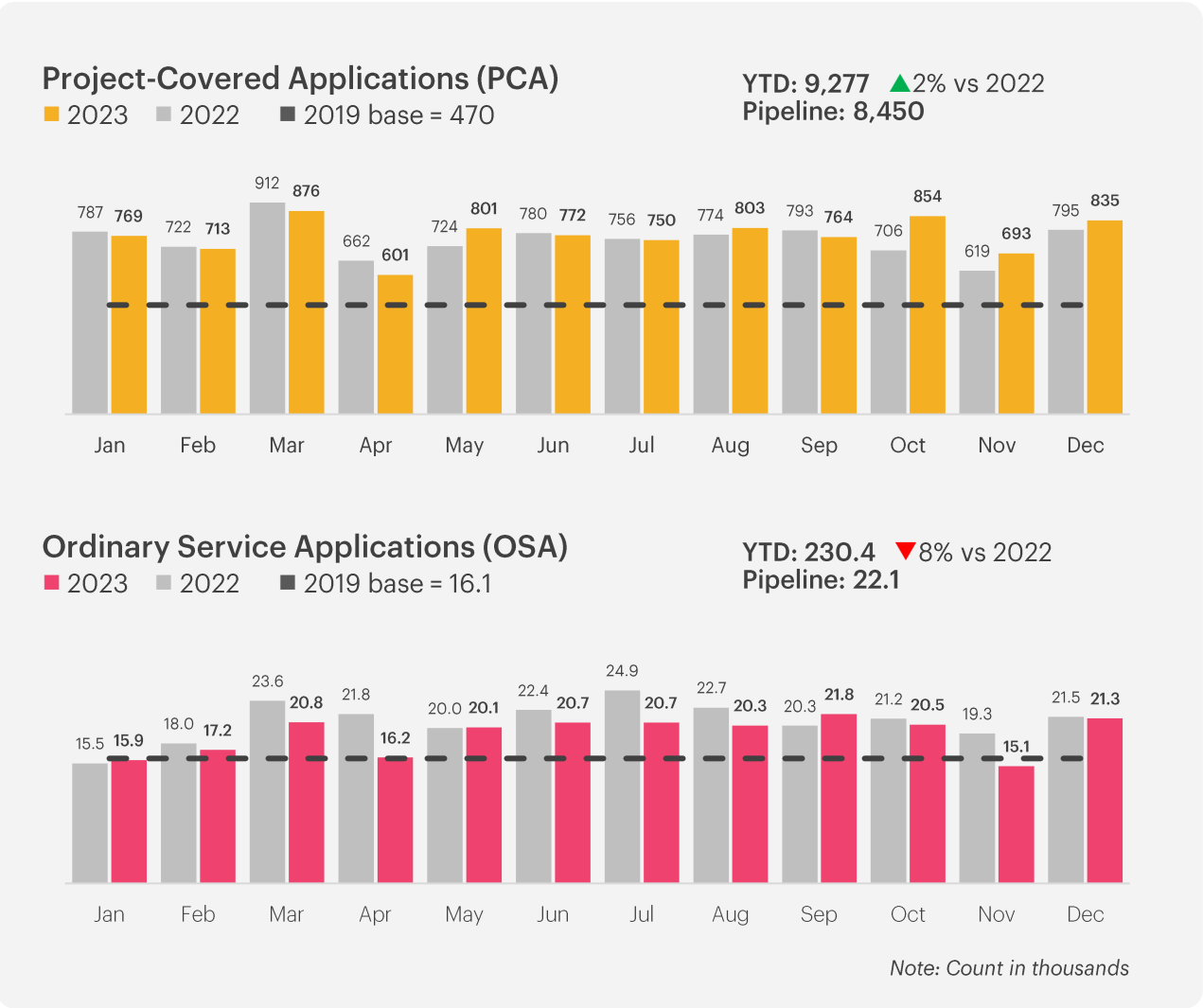


- Slightly declined 0.8% due to impact of high inflation and interest rates; not enough to offset recovery of Semicon and Steel
  - Electricity, Gas, and Water (EGW) driven by volume dispatch from major accounts PHRI, TMO, and Alternergy to meet grid requirement
  - Semicon recovered gradually beginning August, as key accounts diversified to producing EV chips
  - Food and Beverage sustained growth as demand in food production ramped up with commercial activities
  - Steel scaled back due to unfavorable market conditions, curtailed by high costs of raw materials and global price fluctuations; recovery observed in Q4
  - Cement declined as key accounts to used waste heat recovery (WHR) and economic shutdowns from overproduction
  - Plastics decreased amid reduced demand and preference for cheaper overseas suppliers, with key account JG Summit adopting solar grid power



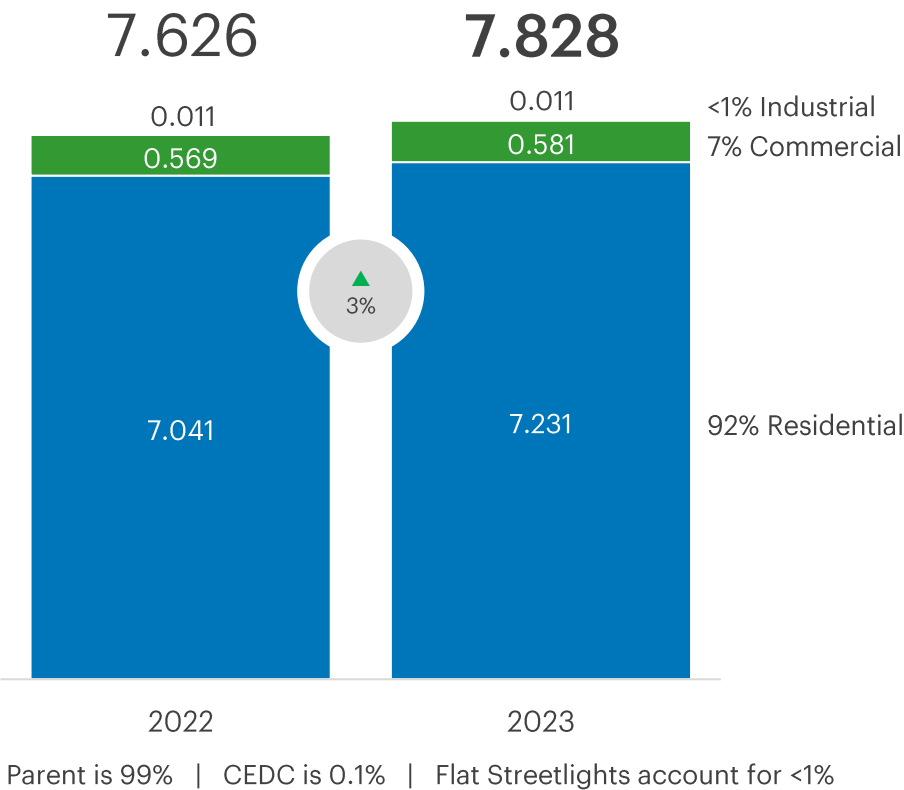
# FY 2023 Consolidated Customer Count

## All-time High PCA Performance



### Customer Count per Segment (in millions)

■ Residential ■ Commercial ■ Industrial



Meralco to reach 8 million customers by November 2024.

# FY 2023

## Network Project Updates



### Replacement of 34.5 kV Switchgear No. 1 at San Pablo 2 Substation

- Energized on October 15, 2023
- CAPEX Filing: RY2023
- Filed Cost: PhP 33.21 Million
- A new 34.5 kV gas insulated switchgear (GIS) (Schneider brand) was installed at San Pablo 2 Substation to replace its GIS No. 1 (Siemens brand), which already exceeded its 30-year asset life and had been showing signs of deterioration.
- This project will improve the reliability of our electric service in the areas of Liliw, Nagcarlan, Calauan, and San Pablo City in Laguna.



### Installation of 69 kV Capacitor Bank at Alagao Switching Station

- Energized on October 8, 2023
- CAPEX Filing: RY2021
- Filed Cost: PhP 31.11 Million
- This project involves the installation of a 50 MVAR, 69 kV capacitor bank, a 69 kV 63 kA Independent Pole Operation (IPO) power circuit breaker, and other appurtenant equipment at Alagao Switching Station in San Ildefonso, Bulacan
- The newly installed capacitor bank will improve the voltage level in the area which will benefit major industrial customers such as the Eagle Cement Corporation



### NLEX-SLEX Connector Road España-Magsaysay Section

- The España-Magsaysay section of NLEX Connector Road opened last October 28 – ahead of the Undas rush.
- 92 poles were installed and 61 poles were retired between NLEX's España to Magsaysay Section.
- The 1.8 km four-lane section will ease traffic congestion in Metro Manila, especially along EDSA and C5, cutting the travel time from C3, Caloocan to Magsaysay Blvd, Manila to 8 min.
- With the opening of the España-Magsaysay section, motorists from Manila, San Juan, and other nearby cities can now use the Magsaysay Interchange on-ramp to go to NLEX.

# FY 2023

## Network Project Updates



### Construction of PAGCOR 1-CBP1A 115 kV Line

- Energized on November 8, 2023
- CAPEX Filing: RY2019 (Php 249.01 Million)
- Involves the construction of a new 2.1-km 115 kV line.
- Improves the reliability of the 115 kV sub-transmission system (Sector 3)
- Enables cutting-in of the future ASEANA-1 GIS Substation into the PAGCOR 1 – Metpark 115 kV Line



### Installation of 115 kV Capacitor Bank at Duhat Substation

- Energized on November 13, 2023
- CAPEX Filing: RY2021 (Php 31.11 Million)
- Involves the installation of a 50 MVAR, 115 kV capacitor bank, a 115 kV 63 kA Independent Pole Operation (IPO) power circuit breaker, and other appurtenant equipment at Duhat Substation
- Optimizes the bank loading capacity and improve voltage regulation and power factor at Duhat Substation



### Development of Balagtas 115 kV - 34.5 kV Substation

- Energized on November 29, 2023
- CAPEX Filing: RY2021 (Php 513.88 Million)
- Involves the installation of an 83 MVA power transformer bank, the construction of a new 8-km 115 kV line, and three (3) new 34.5 kV distribution feeders.
- Addresses the critical loading of Sta. Maria and Saog Substations, while increasing the capacity and improving the reliability of the distribution system in Balagtas, Bulacan, and other adjacent areas, which includes the proposed Bulacan Airport and Railway



### Replacement of Power Transformer No. 1 at Batangas Substation

- Energized on November 30, 2023
- Involves the installation of a new 33-MVA power transformer to replace an existing unit declared defective



# FY 2023

## Network Project Updates



### Development of FBGC-2 115kV–34.5 kV GIS Substation

- Energized on December 7, 2023
- CAPEX Filing: RY2019 (PhP 413.98 Million)
- Includes the installation of 115 kV and 34.5 kV GIS and an 83 MVA power transformer, the construction of a new 0.3 km 115 kV line, and one (1) new 34.5 kV distribution feeder.
- Immediately addresses the critical loading of FBGC-4 Substation, improved switching flexibility and power quality, and reduced system loss in BGC and nearby areas.
- Provides additional capacity for vital customers such as the Shangri-la Hotel, St. Luke's Medical Center, Arthaland, Uptown, and One Residences



### Development of McKinley Hill 115kV–34.5 kV GIS Substation

- Energized on December 21, 2023
- CAPEX Filing: RY2018 (PhP 440.06 Million)
- Includes the installation of 115 kV and 34.5 kV GIS and an 83 MVA power transformer, the construction of underground 115 kV lines, and two (2) new 34.5 kV distribution feeders
- Immediately addresses the critical loading of Malibay Substation, improved switching flexibility and power quality, and reduced system loss in McKinley Hill and nearby areas.
- Provides additional capacity for major customers such as the Venice Grand Mall, Enderun Colleges Inc., Commerce Industry Plaza, Science Hub, Megaworld One Legrand, 8 Upper McKinley Towers, and Megaworld Corp. World Square.

## Generation Charge refund due to FGPC-Sta. Rita's (FGPC-SR) new Gas Sale and Purchase Agreements (GSPA)

- As response to MERALCO's letters on use of LNG for the Gas Plants and the New GSPA for Sta. Rita, the ERC letter dated February 12, 2024, stated that "[it is] constrained from giving any clearance for the recovery of such costs xxx [and] pending Meralco's validating of the basis of such charges, passing though of such costs to customers may be deemed premature."
- By the time MERALCO received the ERC letter, it had already reflected FGPC-SR's invoice for January 2024, which included New GSPA costs, in MERALCO's February 2024 generation charge.
- In compliance with the ERC letter, even if MERALCO had validated the attendant costs, MERALCO advised FGPC-SR that it shall withhold payment of the incremental costs of Malampaya gas under the New GSPA amounting to **USD 2,320,143.05**, equivalent to about **PhP0.04 to PhP0.05 per kWh** reduction in MERALCO's March 2024 generation charge.
- On February 19, 2024, MERALCO sent letters (on February 16) and filed urgent motions (on February 19) to seek ERC confirmation/approval of recovery from customers of the (1) LNG costs during commissioning and commercial operations, and (2) Malampaya gas costs under FGPC-SR's new GSPA.
- Thereafter, FGPC, FGP and FNPC sent letters to MERALCO detailing LNG costs and noting that MERALCO's confirmation of full payment/reimbursement thereof is required prior to purchase of next batch of LNG cargo. Thus, MERALCO filed manifestations with the ERC attaching these letters and reiterating its prayer in the February 19, 2024 urgent motions.

# Change in Circumstances (CIC) Claims by ACEN Corporation (ACEN) for the 110 MW Mid-Merit PSA and 200 MW Baseload PSA

**February 1, 2024:** MERALCO received CIC notices from ACEN reflecting the final amounts of its claims based on discussions between the parties, as follows:

Portion	CIC Claims	
	Baseload	Mid-merit
SLTEC Plant	PHP 618,382,044.41	PHP 87,755,066.37
Third-Party Generator	PHP 561,268,588.48	PHP 84,270,027.78
WESM	PHP 1,049,209,787.19	PHP 157,627,541.51
TOTAL	<b>PHP 2,228,860,420.08</b>	<b>PHP 329,652,635.66</b>

## Specific Triggering Event

- Steep climb of coal prices in the NEWC Index caused by Indonesian Coal Export Ban (which continued despite its being lifted), exacerbated by the Russia-Ukraine conflict

## Legal Basis

- Section 11.3. of the PSA allows the Parties to file an Application for Price Adjustment if a Change in Circumstances materially and adversely affects the financial condition of Power Supplier
- Article 1267 of the Civil Code: “When the service has become so difficult as to be manifestly beyond the contemplation of the parties, the obligor may also be released therefrom, in whole or in part.”

**CIC Period:** January 2022 to December 2022

## Rate Impact for 6-month Cost Recovery Period

Baseload CIC	M PhP	618.38
Mid-Merit CIC	M PhP	87.76
<b>TOTAL CIC</b>	<b>M PhP</b>	<b>706.14</b>

		<b>Feb-24</b>	<b>Mar-24</b>	<b>Apr-24</b>	<b>May-24</b>	<b>Jun-24</b>	<b>Jul-24</b>
<b>6 MONTHS RECOVERY</b>							
Baseload	M PhP	29.93	117.69	117.69	117.69	117.69	117.69
Mid-Merit	M PhP	87.76	0.00	0.00	0.00	0.00	0.00
<b>TOTAL</b>	<b>M PhP</b>	<b>117.69</b>	<b>117.69</b>	<b>117.69</b>	<b>117.69</b>	<b>117.69</b>	<b>117.69</b>
<b>Increase in Generation Charge due to ACEC CIC Claim Amount</b>	<b>PhP/kWh</b>	<b>0.0388</b>	<b>0.0413</b>	<b>0.0353</b>	<b>0.0322</b>	<b>0.0320</b>	<b>0.0355</b>

### WAY FORWARD

- MERALCO will reply to CIC Notices sent by ACEN, that
  - while MERALCO will join the filing of the Motions for Price Adjustment in the relevant ERC cases, the claimed amount shall be limited to the portion corresponding to the fuel cost of energy sourced from the SLTEC Plant; and
  - with a proposed cost recovery period of 6 months.
- MERALCO and ACEN shall file the Joint Motions for Price Adjustment.



## **CIC Claims by Sual Power Inc. (SPI) for 330 MW BL PSA and South Premiere Power Corp. (SPPC) for 670 MW BL PSA**

- **August 18, 2023:** SPPC and SPI sent MERALCO Notices of Additional CIC Claim, requesting MERALCO's cooperation in filing Joint Motions for Price Adjustment for the following:
  - SPI: **Php14,628,410,000.00** for June 2022 to July 2023 Billing Periods
  - SPPC: **PHP 15,908,080,000** from 26 May 2022 to 06 December 2022
- **January 30, 2024:** MERALCO sent its reply, emphasizing that
  - Since both PSAs have been terminated, there is no basis under contract for MERALCO to join the filing of a motion for the Additional CIC Claim.
  - SPI and SPPC may still avail themselves of the legal remedies available under the law.



# Competitive Selection Process (CSP) for Procurement of PSA for Contract Capacity of 1,800 MW (net), COD 2024-2025

- **December 27, 2023:** Bids submission and Opening of Bids

## Power Suppliers with the Best Bid Prices

BIDDER	OFFERED CONTRACT CAPACITY, MW	FUEL TYPE	TOTAL HEADLINE RATE, Php/kWh	TOTAL LCOE RATE, Php/kWh
GNPower Dinginin Ltd. Co.	300	Coal	6.6654	6.8580
Mariveles Power Generation Corp.	300	Coal	6.7254	6.9971
Excellent Energy Resources, Inc.	1200	LNG	6.8743	7.1094
<b><u>Reserve Prices</u></b>	<b>=</b>		<b><u>7.0560</u></b>	<b><u>7.3880</u></b>

- **January 30, 2024:** Notices of Award were issued to the winning power suppliers.
- **February 5, 2024:** PSAs were signed/executed between the Parties.
- **To date,** Pre-filing of the PSAs with the ERC is still on going.

## Competitive Selection Process (CSP) for Procurement of PSA for Contract Capacity of 1,200 MW (net), for period from Dec. 26, 2023

- **January 23, 2024:** Bids submission and Opening of Bids

BIDDER	OFFERED CONTRACT CAPACITY, MW	FUEL TYPE	TOTAL HEADLINE RATE, Php/kWh	TOTAL LCOE RATE, Php/kWh
South Premiere Power Corp. (Winner)	1,200	LNG	6.7896	7.0718
Limay Power Inc. and San Roque Hydropower Inc.	150	Coal with Hydro	6.8409	7.1006
First NatGas Power Corp.	210	LNG	8.3986	8.4489
<u>Reserve Prices</u>			<u>6.8548</u>	<u>7.1538</u>

- **January 30, 2024:** Notice of Award was issued to SPPC.
- **February 5, 2024:** PSA was signed/executed between the Parties.
- **To date,** Pre-filing of the SPPC PSA with the ERC is still on going.

# MERALCO Awarded by DOE for Full Compliance as DU and Supplier



- **December 6, 2023:** DOE Virtual Awarding Ceremony for Compliant Energy Sectors under DOE's reportorial requirements for F.Y. 2022 held via MS Teams.
- Among 31 DUs (of 140 total DUs) deemed as **Compliant Electric Power Industry Participant:**
  - DU Compliance Form – Reportorial Requirements for DUs on RCOA Implementation
  - Distribution Development Plan and Uniform Reportorial Requirement in lieu of Monthly Financial and Statistical Report
  - Monthly Operations Report

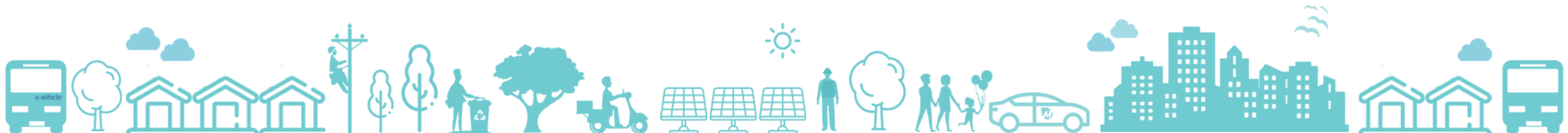


- Among 28 Suppliers deemed as **Compliant Electric Power Industry Participant:**
  - Suppliers' and Local Suppliers' Compliance Form – Reportorial Requirements for Suppliers and Local Electricity Suppliers on RCOA Implementation







# FULL YEAR ENDED DECEMBER 31, 2023 POWER GENERATION OPERATING RESULTS

**Investors and Analysts Briefing**  
February 26, 2024



# FY 2023 Power Generation Operating Highlights

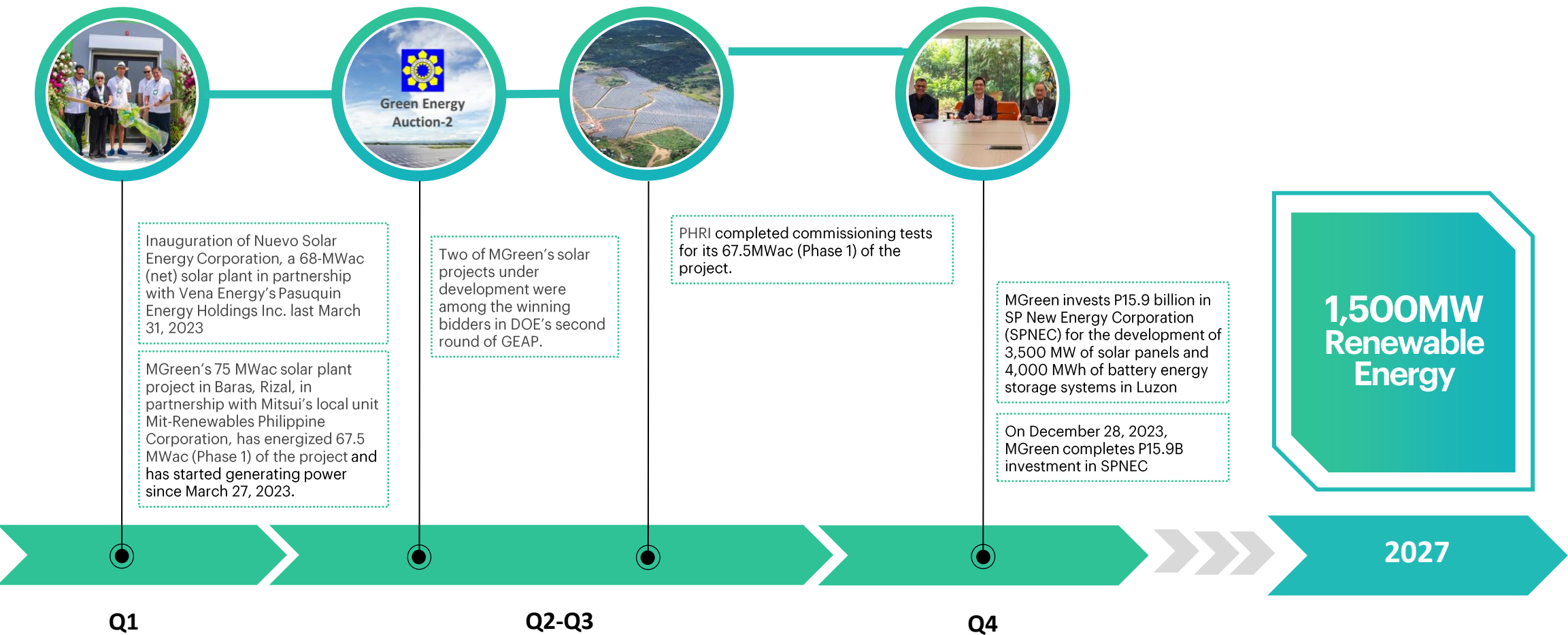
Energy Delivered in GWh

Plant	Year-to-Date Performance		
	FY 2023	FY 2022	% Change
 GLOBAL BUSINESS POWER	5,867	5,756	▲2%
	2,360	2,765	▼15%
	5,719	5,619	▲2%
 MGREEN RENEWABLE ENERGY	347	112	▲210%
Total	14,293	14,252	▲0.2%

- The **Power Generation Group** delivered 14,293 GWh for the year, slightly improved than the 14,252 GWh posted a year ago. The growth in delivered energy was driven by the continued high availability of the plants and the addition of two solar facilities located in Baras and Currimao.
- **GBP** energy delivered settled slightly higher at 5,867 GWh from the 5,756 GWh recorded last year on the back of higher plant availability and strategically timed preventive maintenance.
- **SBPL's** YTD energy capped at 2,360 GWh, lower than the 2,765 GWh posted a year-ago on account of a 13-day forced outage in June and scheduled PMS in December.
- Singapore-based subsidiary, **PacificLight**, delivered 5,719 GWh, slightly higher than the 5,619 GWh recorded in the same period of last year.
- **MGreen** energy delivered closed at 347 GWh with its increased capacity supported by the operations of the Currimao and Baras solar power plants which came online in the first quarter of 2023.

# Low-Carbon Energy Transition Journey

## 2023 Milestones







# One Meralco Sustainability Updates

**Investors and Analysts Briefing**  
February 26, 2024

**#PoweringTheGoodLife**



# One Meralco's Long Term Sustainability Strategy: A just, orderly, and affordable transition to clean energy as we drive to be coal-free before 2050



**Horizon 3:  
2041-50**

**Horizon 2:  
2031-40**

**Horizon 1:  
2021-30**

**“Initiate low-carbon transition to serve the country’s growing energy demand with greener power”**

**“Accelerate green energy shift through the adoption of next-generation cleantech”**

**“Drive deep decarbonization and achieve sustainability leadership in the energy sector”**





# Horizon 1 is marked by our twin commitments in contracting and generation



## Horizon 1: 2021-30

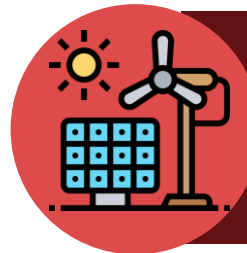
**“Initiate low-carbon transition to serve the country’s growing energy demand with greener power”**



## Twin Commitments by 2030

**A**

Contract 1,500 MW of RE supply

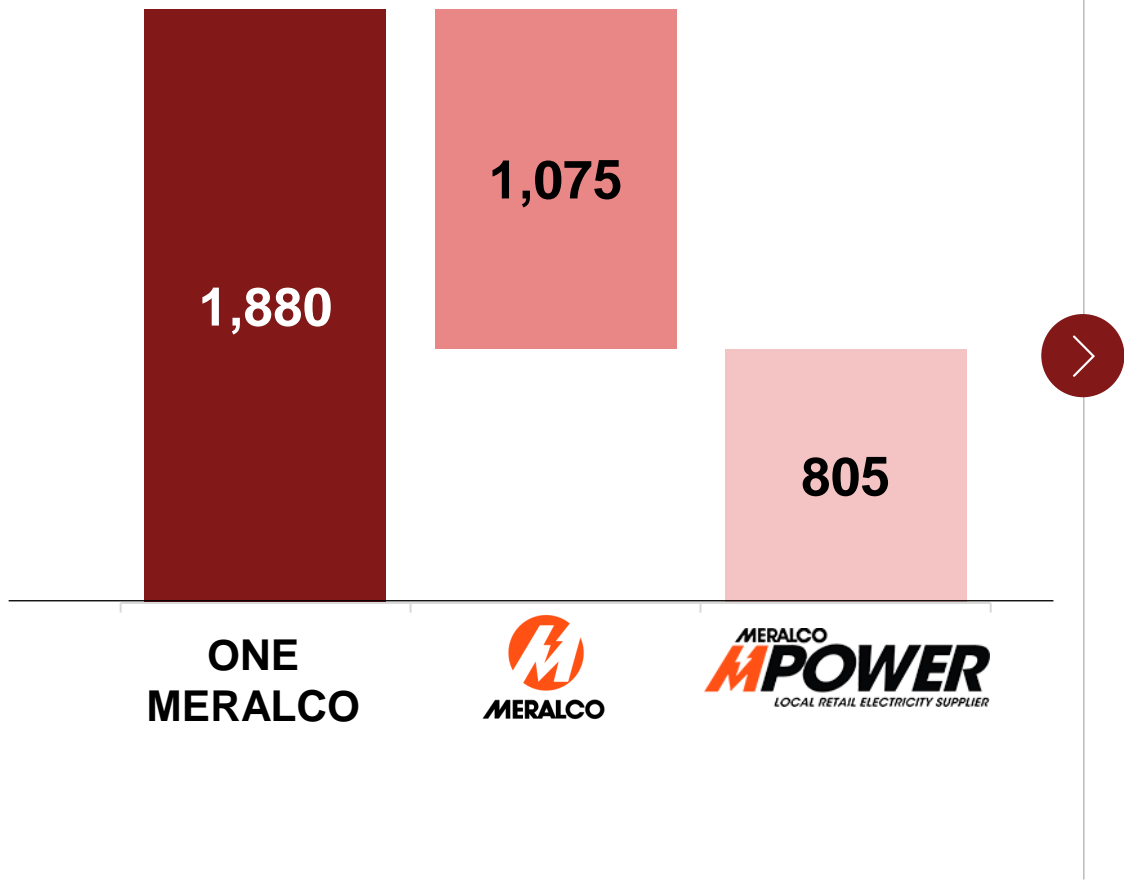
**B**



Build 1,500 MW of attributable RE capacity

**A Contract 1,500 MW of RE supply**

One Meralco has already contracted 1,880 MW of RE in compliance with DOE’s Renewable Portfolio Standards

Contracted RE supply, MW

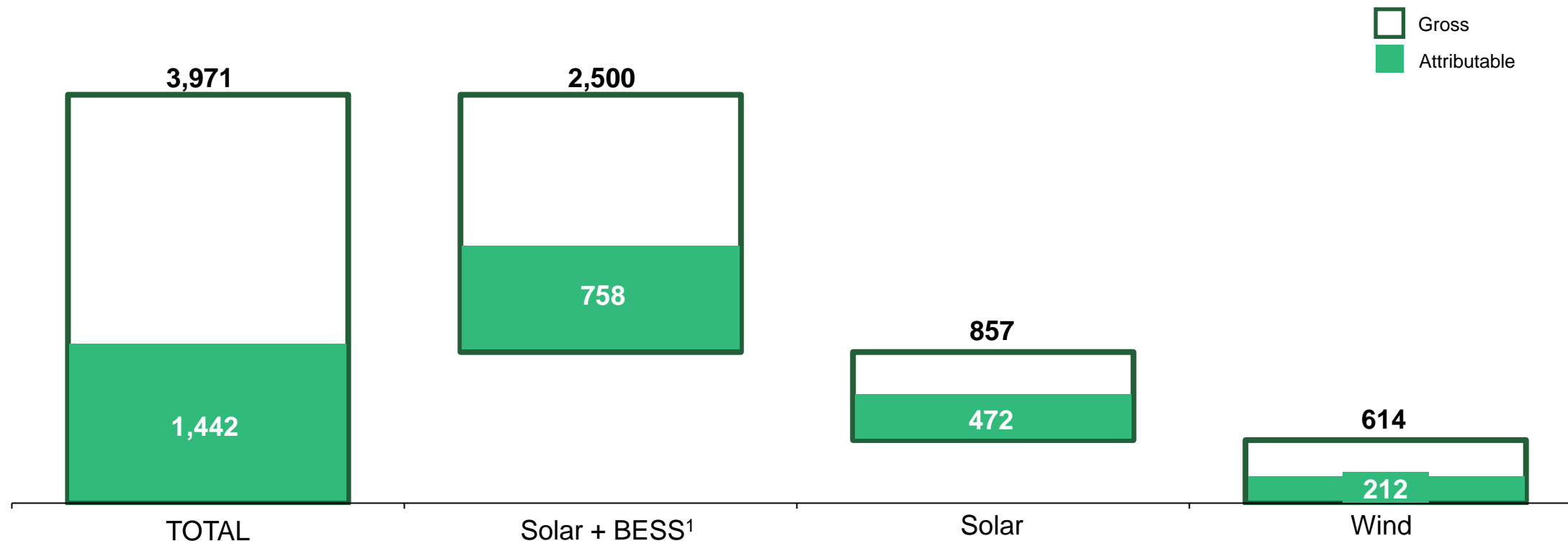


	PLANT	TECHNOLOGY
	Solar Philippines Tarlac Corporation Ph1	Solar
	PowerSource First Bulacan Solar, Inc.	Solar
	Solar Philippines Tanauan Corporation	Solar
	Solar Philippines Tarlac Corporation Ph2	Solar
	Terra Solar Philippines, Inc.	Solar
	Sta. Rosa Solar Power Plant (Terasu)	Solar
	PH Renewables Inc.	Solar
	Currimao Solar Power Plant	Solar
	RERI	Solar, Wind, Geo
	Lasso Solar Project	Solar
	Sembrano Wind Project	Wind
	Talim Wind Project	Wind

## B Build 1,500 MW of attributable RE capacity

MGen's current pipeline stands at 3,971 MW of gross capacity, equivalent to 1,442 MW of attributable capacity

### MGen's RE Pipeline, MW

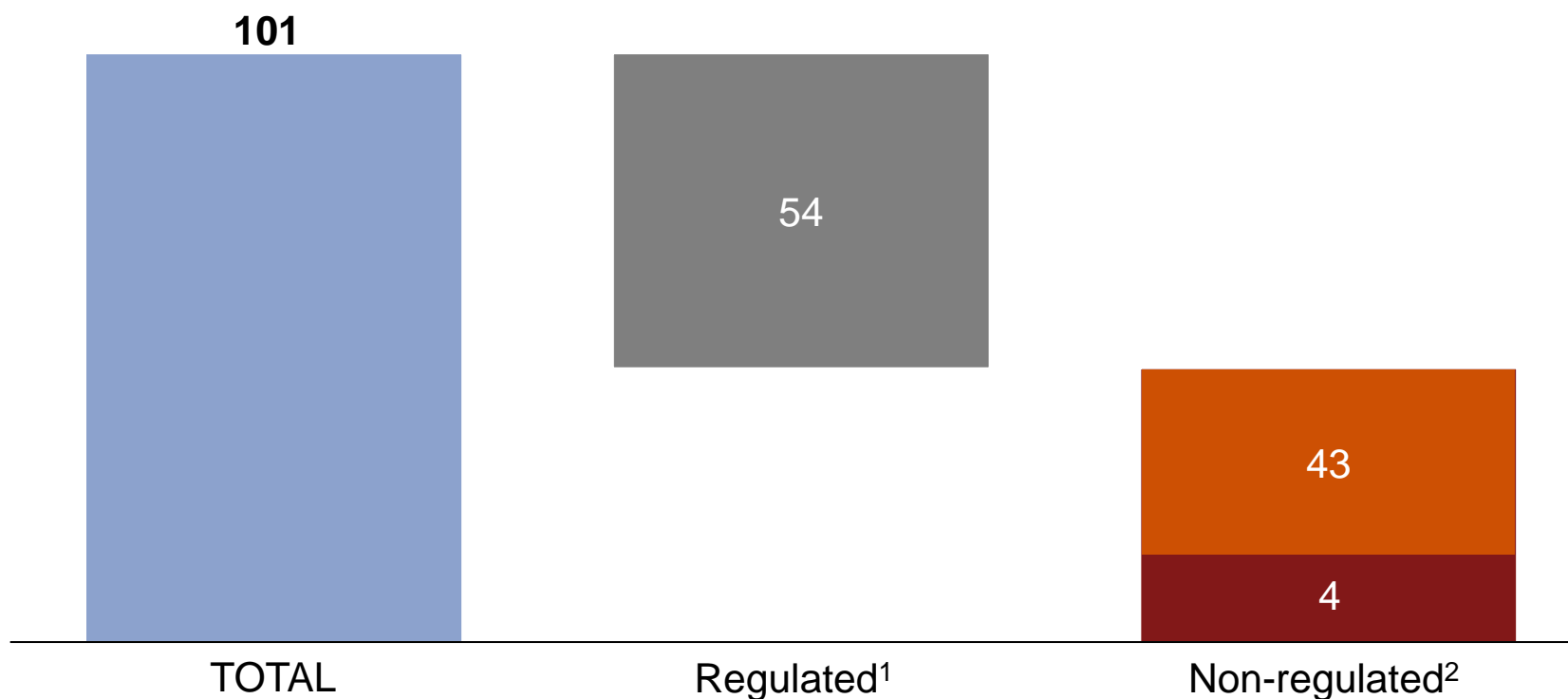


1. Does not include BESS capacity

# In sum, we will deploy PHP 101B in sustainable capital investments through 2030

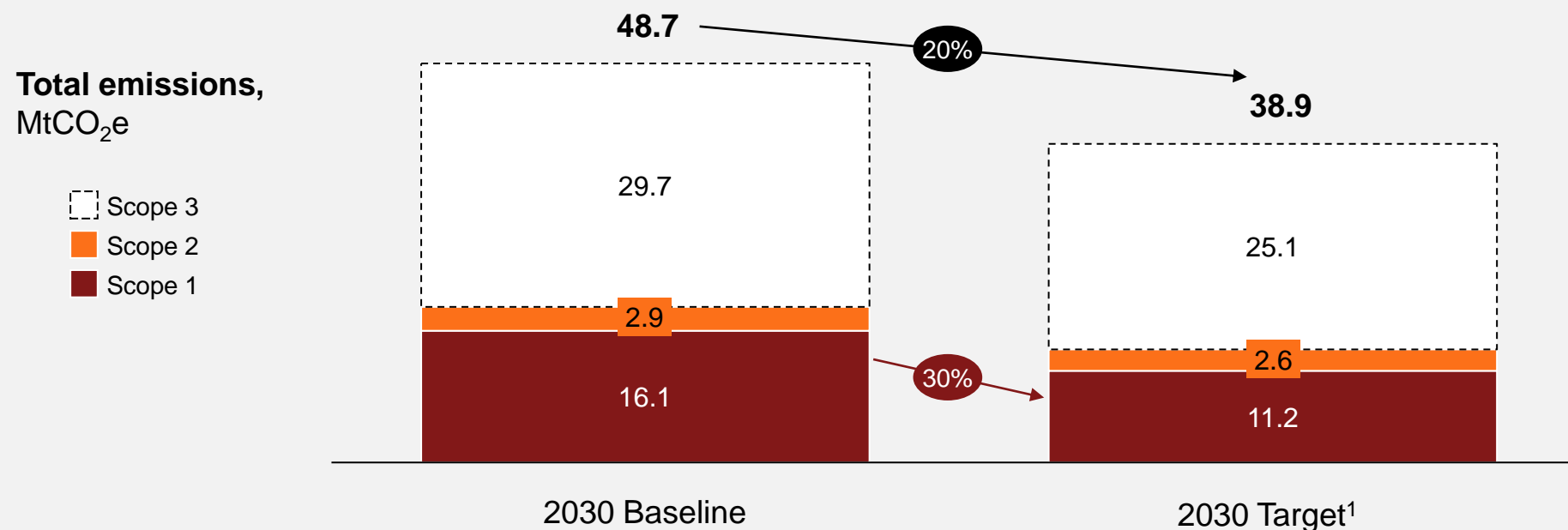


## 2021-30 CapEx, PHP B



1. Storm hardening, RE integration, Reduction in system loss, Ester oil in DTs, Energy efficiency and EVs; Regulated capex subject to approval of ERC || 2. MGen RE, Spectrum solar rooftop, OMF projects

# LTSS Horizon 1: We target to reduce our 2030 baseline Scope 1 emissions by 30% and our baseline total emissions by 20%



1. 2030 target is latest projection as of January 2024 and still subject to change

# Beyond decarbonization, we aim to promote the well-being of communities with clean electricity as an enabler

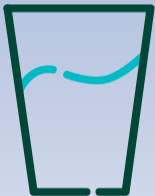


## Impact Areas



### Education reach

Off-grid public schools energized



### Water access

Households provided with potable water



### Access to quality healthcare

Health facilities energized



### Livelihood productivity

Agricultural facilities and equipment energized for cooperatives



### Disaster resilience and recovery

Electric cooperative staff and community members trained

As of end-2023:

**300**

Schools

**620**

Households

**4**

Health facilities

**3**

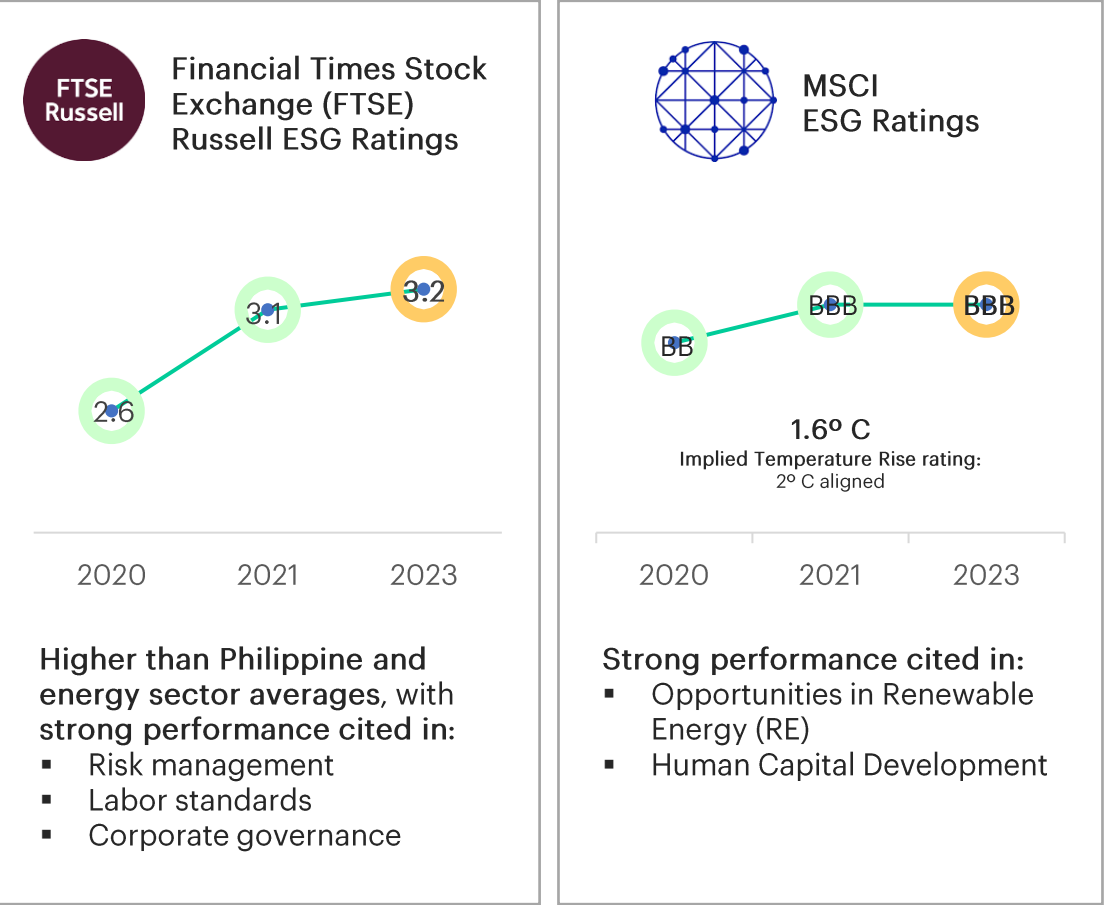
Agri facilities

**328**

People trained

# Meralco improved or maintained its score in two (2) ESG ratings and its constituency in three (3) International ESG indices

## ESG Ratings



● All-time best rating

## ESG Indices



# 2023 Sustainability Achievements and Awards

## #Mbrace : Gender Diversity and Inclusion Program



### CEO Statement of Support for the UN Women's Empowerment Principles

"Improving diversity and inclusion in the workplace should not just be a pro-forma sustainability effort—it is key in securing Meralco's future. Empowering women and advocating gender balance deepens the talent pool in our country, while also expanding the menu of possible careers for young women." – Manny V. Pangilinan

In support of

**WOMEN'S  
EMPOWERMENT  
PRINCIPLES**

Established by UN Women and the  
UN Global Compact Office



Meralco is a member of and first Philippines utility in the Bloomberg Gender Equality Index



**Bronze Stevie**  
Sustainability Initiative of the Year  
In Asia, Australia and New Zealand



**Excellence Award**  
#Mbrace: Meralco Advances Diversity and Inclusion

**Merit Award**  
Women Inspirations: Stories of Women who Inspire



# 2023 Sustainability Achievements and Awards

## Programs, Campaigns, and Corporate Reports



### Gold Stevies

- **Manila Electric Company:** Sustainability Leadership Award in Asia, ANZ (Lone Winner, First-ever Awardee)
- **Raymond B. Ravelo:** Sustainability Hero of the Year in Asia, ANZ (Lone Winner, First-ever Awardee)
- **MSpectrum on Solar Rooftop Installation:** Video Awards (Lone Winner, First-ever Awardee)

### Bronze Stevie

- **#Mbrace, Diversity and Inclusion Program:** Sustainability Initiative of the Year in Asia, ANZ



- **Raymond B. Ravelo:** Asia-Pacific Sustainability Thought Leader of the Year



20<sup>th</sup> Philippine Quill Awards  
(6 out of 29 Meralco Awards)

### Excellence Awards

- **Powering the Good Life:** One Meralco Communicates its Multi-faceted Sustainability Agenda
- **Meralco's 2021 Corporate Reports:** Annual Report, Sustainability Report, One Meralco Foundation Annual Report
- **#Mbrace:** Meralco Advances Diversity and Inclusion
- **Race to Zero Waste:** Protecting the Environment while Helping Communities

### Merit Awards

- **Meralco Sustainability Microsite**
- **Women Inspirations:** Stories of Women who Inspire



4<sup>th</sup> Consecutive Gold Rank in Asia Sustainability Reporting Rating (ASRRAT)

### 2022 Meralco CASR "Sikat"



### 2021 Meralco SR "Kalinga"



### 2020 Meralco SR "Live Life"



### 2019 Meralco SR "Sustaining the Future"



# Cautionary Statements

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