



MANILA ELECTRIC COMPANY (MERALCO)
Ortigas Center, Brgy. Ugong, Pasig City

INVITATION TO BID

(BAC CONTROL NO. IP0926-0983-1)

IT-OT FIREWALL EXPANSION

Interested vendors are invited to participate in the bidding for the supply, delivery, installation, configuration, testing, commissioning, and support of the IT-OT Firewall Solution.

The proposed solution shall support modern cybersecurity architectures and industry-recognized security practices, including network segmentation, Zero Trust principles, centralized security management, advanced threat prevention, intrusion prevention, application-aware security controls, encrypted traffic inspection, post-quantum cryptography and crypto-agility, and industry-standard cryptographic protections, malware detection and analysis, high availability, and integration with existing and future cybersecurity platforms. The solution shall also support the organization's long-term cybersecurity strategy, including secure integration across IT and OT environments, operational resilience, and protection against evolving cyber threats.

CALENDAR OF ACTIVITIES:

ACTIVITY	DATE	TIME
Submission of Letter of Intent (LOI) and Eligibility Requirements	October 16 - 23, 2026	Until 11:59 PM of October 23, 2026
Issuance of Bid Documents	November 3, 2026	Until 11:59 PM of November 3, 2026

Interested vendors must submit the following for eligibility to participate in the bidding:

A. For All Vendors:

- Certificates or supporting documents showing at least three (3) years of experience in implementing IT or OT cybersecurity/network security solutions. The vendor must provide documented evidence of completed implementations of firewall, including the client, scope, and completion date.
- Certificates or supporting documents for the following local vendor personnel:
 - One (1) Network and Security Implementation Specialist;
 - One (1) Certified Network Infrastructure Engineer; and
 - One (1) Cybersecurity Solutions Architect
- Certificate or letter from the principal vendor confirming that the local vendor is an authorized local partner, distributor, or reseller and holds at least Tier 2 partner status or its equivalent.
- The product offered or brand shall be subject to MERALCO's assessment for compliance with the Vendor Concentration and Network Segmentation requirements.

B. For MERALCO Accredited Vendors (additional requirement):

- Certificate of MERALCO vendor accreditation. For accreditation renewals, submit proof that the renewal process is ongoing.

C. For Non-Accredited Vendors (additional requirements):

- Company Profile
- Audited Financial Statement (AFS) for the last three (3) years with the signed and notarized "Sworn Affidavit of Truth and Accuracy of Submitted Documents"
- Securities and Exchange Commission (SEC) Registration Certificate

Non-accredited vendors must undergo the MERALCO accreditation process and must already be accredited by the time of the award.

SUBMISSION INSTRUCTIONS:

- Submit the LOI and eligibility documents as PDF email attachments using a business email address that includes the company's domain name.
- Keep each email submission within the 15MB size limit. Submissions may be divided into multiple emails.
- Send to Meralco_BAC_Secretariat@meralco.com.ph and group.platform.cyber@meralco.com.ph.
- Subject: **IP0926-0983-1 | LOI | IT-OT FIREWALL EXPANSION | VENDOR NAME**
- Deadline: **October 23, 2026, 11:59 PM**; late submissions, whether complete or partially received in our servers, will be considered invalid.
- Bid documents shall only be issued to vendors who submit an LOI and meet the eligibility requirements.

CLICK HERE TO SUBMIT

As part of cybersecurity protection, email addresses created from non-secure, free, or open third-party domains or sources will not be accepted as a company's email address. Eligibility documents submitted through external document links shall also not be accepted. Subsequent bid submission by eligible vendors must also be sent as file attachments using a business email address only.

The following shall also serve as basis during bid evaluation:

- Assessment of vendor's financial condition through financial review. To be considered for the award, vendors must be able to show a gross revenue or capitalization that exceeds the total project value.
- Offered product or solution is compliant to the minimum standard specifications of MERALCO, with no unresolved quality issues, and with no history of poor delivery performance.
- Proven Capabilities in the proposed solution such as follows:
 - Secure IT-OT network segmentation and protection of critical operational environments
 - High availability, resiliency, redundancy, and scalability
 - Advanced threat prevention and security inspection capabilities
 - Centralized management, monitoring, logging, and reporting
 - Support for Operational Technology (OT), Industrial Control Systems (ICS), legacy systems, and IoT environments
 - Secure integration with existing and future IT, OT, and cybersecurity platforms
 - Identity-based security controls and Zero Trust architecture readiness
 - Compliance with applicable cybersecurity, regulatory, and industry standards
 - Migration capability, interoperability, and operational continuity
 - Product lifecycle assurance, including end-of-support/end-of-life commitments and vendor support model
 - Future readiness for emerging cybersecurity and cryptographic requirements

MERALCO reserves the right to:

- Accept any bid and reject any or all bids and/or annul the bidding process in its entirety, at any time prior to award of contract, without thereby incurring any liability to the affected bidders or any obligation to inform the participating bidders of the ground for MERALCO's action; and
- Issue an addendum to the Invitation to Bid at any time as a result of questions, changes in schedule, or other relevant matters.

Interested vendors may obtain further information through the MERALCO Bids and Awards Committee Secretariat and Category Management for ICT via email to Meralco_BAC_Secretariat@meralco.com.ph and group.platform.cyber@meralco.com.ph, respectively.

Bid Document Fee (non-refundable): Maximum of ₱ 50,000.00, VAT exclusive, shall be paid upon submission of bids.

(sgd.)
LUISITO B. ACUÑA
Chairman, MERALCO Bids and Awards Committee

MERALCO employs strict cybersecurity controls. Kindly refer to the following link for the Vendor Cybersecurity Advisory:
<https://company.meralco.com.ph/news-and-advisories/supply-chain-management-invitations-bid>